Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 - 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thousands of Polish zlotys (kPLN), unless otherwise indicated		l), unless otherwise

## **TELL S.A. GROUP**

THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD FROM 01 JANUARY 2013 TO 31 DECEMBER 2013

POZNAŃ, 17 MARCH 2014

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 - 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thousands of Polish zlotys (kPLN), unless otherwise indicated		

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Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013 Reporting currency: Polish zloty (PLN)		
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS	Notes	31/12/2013	31/12/2012
Fixed assets		<u>.</u>	
Goodwill	3	57,581	57,581
Intangible fixed assets	4	779	957
Tangible fixed assets	5	4,400	4,133
Investment properties			
Interests in subsidiaries	2	1,287	1,287
Interests in associates			
Receivables and loans	7	979	1,001
Financial derivatives			
Other long-term financial assets			
Long-term prepayments	17	129	235
Deferred income tax assets liabilities	8	1,133	999
Fixed assets		66,288	66,193
Current assets Inventories	9	11,477	10,744
Receivables from building services contracts		,	,
Trade receivables and other receivables	10	44,054	47,757
Current tax iabilities		121	258
Loans	7	6	268
Financial derivatives	7		
Other short-term financial assets	7		
Short-term prepayments	17	285	377
Cash and cash equivalents	11	593	9,352
Assets classified as held for trading			
Current assets		56,536	CO 757
		30,330	68,757

Name of the group:	Tell S.A. Group		
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### CONSOLIDATED STATEMENT OF FINANCIAL POSITION (CONT.'D)

EQUITY AND LIABILITIES	Notes	31/12/2013	31/12/2012
Shareholder's equity			
Equity - share of the shareholders of the parent company:			
Share capital	13	1,022	1,136
Treasury shares (-)	13		
- Share premium	13	24,863	24,863
Other Capitals	13	1,459	9,286
Retained profits:		,	•
- retained profit		19,810	15,605
- net profit - share of		8,571	9,316
the parent company shareholders  Equity - share of the shareholders of the		·	•
parent company		55,725	60,206
Non-controlling shares			
Shareholder's equity		55,725	60,206
Liabilities			
Long-term liabilities			
Loans, credits, other debt instruments	7	460	2,339
Financial lease	6		
Financial derivatives			
Other liabilities			
Deferred tax liabilities liabilities	8	7,017	6,720
Employee benefits	14	68	74
liabilities Other long-term provisions	4		
Long-term prepayments	4		
Long-term liabilities	1	7,545	9,133
2019 (3111 1125111103		7,010	5,100
Short-term liabilities			
Trade liabilities and	16	47,081	56,500
other liabilities Current tax		·	,
liabilities	20	1,570	1,232
Loans, credits, other debt instruments	7	6,670	3,373
Financial lease			
Financial derivatives			
Employee benefits liabilities	14	4,231	4,410
Other short-term provisions	15		96
Short-term prepayments			
Liabilities related to assets held for trading			
Short-term liabilities		59,553	65,611
Total provisions		67,098	74,744
Total equity and liabilities		122,823	134,950

Name of the group:	Tell S.A. Group		
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### CONSOLIDATED STATEMENT OF PROFIT OR LOSS

	Notes	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Continued activities		<u>.</u>	
Sale revenues	18	263,865	293,165
Revenues from the sale of products			
Revenue from the sale of services		155,666	171,230
Revenue from the sale of goods and materials		108,199	121,935
Sale costs		202,581	229,582
Costs of products sold			
Costs of services sold		96,019	110,641
Cost of goods and materials sold		106,562	118,941
Gross profit (loss) on sales		61,284	63,582
Sale costs		39,151	40,177
Administration costs		8,713	9,345
Other operating income	18	641	510
Other operating expense	18	2,546	2,029
Profit (loss) on the sale of subsidiaries (+/-)			
Operating profit (loss)		11,515	12,541
Financial income	19	147	490
Financial costs	19	761	909
Share in the profit (loss) of companies measured using the equity method (+/-)			
Profit (loss) before taxation		10,901	12,122
Income Tax	20	2,330	2,806
Net profit (loss) on continued activities		8,571	9,316
Discontinued operations	·	<u>.</u>	
Net profit (loss) on discontinued operations			
Net profit (loss)		8,571	9,316
Net profit (loss) - share of:		8,571	9,316
- shareholders of the Parent Company		8,571	9,316
- non-controlling parties			

### NET PROFIT (LOSS) PER ORDINARY SHARE (PLN)

	Notes	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
on continued operations	21		
- basic		1.59	1.49
- diluted		1.59	1.49
on continued and discontinued operations			
- basic		1.59	1.49
- diluted		1.59	1.49

Name of the group:	Tell S.A. Group		
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# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME | Notes | from 01/01 to | from 01/01 to |

	Notes	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Net profit (loss)		8,571	9,316
Other comprehensive income			
Items not carried as financial profit or loss			
Revaluation of tangible assets			
Income tax referred to items not carried as financial profit or loss			
Items carried as financial profit or loss			
Available-for-sale financial assets: - profit (loss) recognised in the period as other comprehensive income			
- recognised as profit or loss			
Cash flow hedging instruments: - profit (loss) recognised in the period as other comprehensive income			
- recognised as profit or loss			
- amounts recognised in the initial value of the hedged items			
Exchange differences on the measurement of foreign operations  Exchange differences recognised as profit or loss – sale of foreign operations			
Share in other comprehensive income of companies measured using the equity method			
Income tax referred to items carried as financial profit or loss			
Other comprehensive income after taxation			
Comprehensive income		8,571	9,316
Comprehensive income - share of:			
- shareholders of the Parent Company		8,571	9,316
- non-controlling parties			

Name of the group:	Tell S.A. Group				
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### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

			Equity - share of the parent company shareholders			Non-	TOTAL		
	Notes	Share capital	Treasury shares (-)	Share premium	Other capitals	Retained profits	Total	controlling shares	EQUITY
As at 01/01/2013		1,136		24,863	9,286	24,921	60,206		60,206
Changes in accounting policies									
Adjustment of fundamental errors									
Balance after changes		1,136		24,863	9,286	24,921	60,206		60,206
Changes in equity in the period from 01/01 to 31/12/2013									
Purchase of shares			-7,941				-7,941		-7,941
Redemption of treasury shares		-113	7,941		-7,827				
Option measurement (share-based payment programme) Changes in the group structure - transactions with non-controlling parties Dividends						-5,111	-5,111		-5,111
Financial result recognised as equity									
Total transactions with shareholders		-113	0		-7,827	-5,111	-13,052		-13,052
Net profit for the period from 01/01 to 31/12/2013 Other comprehensive income after taxation in the period from 01/01 to 31/12/2013						8,571	8,571		8,571
Total comprehensive income						8,571	8,571		8,571
Transfer to retained profits (sale of revalued fixed assets)									
As at 31/12/2013		1,022	0	24,863	1,459	28,380	55,725		55,725

Name of the group:	Tell S.A. Group				
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### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONT.'D)

			Equity -	share of the parent of	company sharel	nolders		Non- controlling shares	TOTAL
	Note s	Share capital	Treasury shares (-)	Share premium	Other capitals	Retained profits	Total		EQUITY
As at 01/01/2012		1,262		24,863	9,902	23,705	59,732		59,732
Changes in accounting policies									
Adjustment of fundamental errors									
Balance after changes		1,262		24,863	9,902	23,705	59,732		59,732
Changes in equity in the period from 01/01 to 31/12/2012	?								
Issue of shares Issue of shares in relation with the option exercise (share-based payment programme) Option measurement (share-based payment programme) Changes in the group structure - transactions with non-controlling parties Dividends Financial result recognised as equity		-126			-8,716 8,100	-8,100	-8,842 		-8,842
Total transactions with shareholders		-126			-616	-8,100	-8,842		-8,842
Net profit for the period from 01/01 to 31/12/2012 Other comprehensive income after taxation in the period from 01/01 to 31/12/2012						9,316	9,316		9,316
Total comprehensive income						9,316	9,316		9,316
Transfer to retained profits (sale of revalued fixed assets)									
As at 31/12/2012		1,136		24,863	9,286	24,921	60,206		60,206

Name of the group:	Tell S.A. Group			
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)	
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### CONSOLIDATED CASH FLOW STATEMENT

	Notes	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Cash flow from operating activity			
Profit (loss) before taxation		10,901	12,122
Adjustments:	22		
Depreciation of tangible fixed assets		1,744	1,754
Change in the fair value of investment properties Change in the fair value of financial assets (liabilities carried as profit or loss			
Cash flow hedging instruments transferred from equity Impairment loss on financial assets			
Profit (loss) on the sale of non-financial fixed assets Profit (loss) on the sale of financial assets (other than derivatives)		137	219
Exchange difference gains/losses			
Interest expense		622	676
Interest and dividend income		-36	-309
Cost of share-based payments (incentive programmes)			
Share in the profit (loss) of associate companies			
Other adjustments			
Total adjustments		2,467	2,340
Change in inventories		-733	1,999
Change in receivables	22	3,726	5,230
Change in liabilities	22	-9,637	-12,845
Change in provisions and prepayments		135	657
Change in building contracts			
Changes in working capital		-6,508	- 4,959
Inflows (outflows) from the settlement of derivatives			
Interest paid on operating activities			
Taxes paid		-1,692	- 1,167
Net cash flow from operating activity		5,168	8,336

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### CONSOLIDATED CASH FLOW STATEMENT (CONT.'D)

	Notes	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Cash flow from investment activity			
Expenses to purchase fixed assets		-2,096	-1,716
Inflows from the sale of fixed assets		126	197
Expenses to purchase investment properties			
Inflows from the sale of investment properties			
Net expenses to purchase related parties			
Net inflows from the sale of subsidiaries			
Received repayments of loans granted		277	534
Loans granted		-15	-781
Expenses to purchase other financial assets			
Inflows from the sale of other financial assets			
Inflows from government subsidies received			
Interest income		36	311
Dividend income			
Net cash flow from investing activity		-1,671	-1,455
Cash flow from financial activity			
Net inflows from the issue of shares			
Purchase of treasury shares		-7,941	-8,842
Transactions with non-controlling parties, with no loss of control			
Inflows from debt securities in issue			
Redemption of debt securities			
Inflows from loans and credits contracted		3,877	3,939
Repayment of loans and advances		-2,433	-3,937
Repayment of financial lease liabilities			
Interest paid		-648	-663
Dividends paid		-5,111	
Net cash flow from financial activity		-12,255	- 9,504
Net change in cash and cash equivalents		-8,758	-2,623
Cash and cash equivalents at period beginning		9,352	11,975
Exchange differences			
Cash and cash equivalents at period end		593	9,352

Name of the group:	Tell S.A. Group			
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#### SUPPLEMENTARY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### **General information**

#### a) Basic information about the Parent Company

The parent company of the Tell S.A. Group [hereinafter referred to as the 'Group'] is Tell Spółka Akcyjna [hereinafter referred to as the 'Parent Company'].

The parent company was established in consequence of a transformation of Tell Sp. z o.o. on the basis of a Resolution of the Extraordinary General Meeting of Shareholders No. 1 of 15 November 2004. The parent company is entered into the register of companies of the National Court Register maintained by the District Court for Poznań-Nowe Miasto i Wilda in Poznań - VIII Commercial Division, under number KRS 0000222514. The Company received the following statistical identification number (REGON): 630822208.

The shares of the parent company are listed at the Warsaw Stock Exchange.

The principal place of business of the parent company is at ul. Forteczna 19a, in Poznań 61-362. The seat of the parent company is also the principal place of business of the Group.

#### b) Composition of the Management Board and the Supervisory Board of the Parent Company

The composition of the Management Board of the parent company as at the day of approval of the consolidated financial statements for publication, 17 March 2014, was the following:

- Rafał Stempniewicz President of the Management Board,
- Stanisław Górski Member of the Management Board,
- Robert Krasowski Member of the Management Board

In the period from 01 January 2013 to 17 March 2014, the composition of the Management Board of the Company did not change.

The Supervisory Board of the Parent Company as at 17 March 2014 was as follows:

- Paweł Turno Chairman of the Supervisory Board,
- Jerzy Motz Member of the Supervisory Board,
- Tomasz Mazurczak Member of the Supervisory Board,
- Piotr Cholewa Member of the Supervisory Board,
- Tomasz Słowiński Member of the Supervisory Board.

The following persons resigned from their functions as members of the Supervisory Board: Mariola Więckowska, Łukasz Kręski, Piotr Karmelita and Robert Walicki. By virtue of resolution of the Extraordinary General Meeting of Shareholders of 27 September 2013, Mr Tomasz Mazurczak and Mr Jerzy Motz and by virtue of resolution of 10 March 2014 Mr Piotr Cholewa and Mr Tomasz Słowiński were appointed Members of the Supervisory Board.

### c) Business of the Group

The basic objects of business of the Parent Company and its subsidiaries are as follows:

- Other telecommunications activities,
- Retail sale of telecommunications equipment,
- Retail sale of computers, peripheral equipment and software in specialised stores,
- Wholesale and retail sale of electronic and telecommunications equipment and parts.
- Wholesale of computers, peripheral equipment and software,
- Other retail sale not in stores, stalls or markets,
- Computer facilities management activities,
- Other business and management consultancy activities.

#### d) Information about the Group

The consolidated financial statements of the Tell S.A. Group comprise the parent company and the following subsidiaries:

Name of subsidiary	Registered office	Percentage share of the Group in the share capital:			
		31/12/2013	31/12/2012		
Euro-Phone Sp. z o.o.	Piaseczno	100%	100%		
PTI Sp. z o.o.	Poznań	100%	100%		

In the period covered by the consolidated financial statements there were no changes in the organisation of the Group.

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#### e) Approval for publication

The consolidated financial statements made for the year ended on 31 December 2013 (including comparable data) have been approved for publication by the Parent Company's Management Board on 17 March 2014.

#### f) Declaration of the Management Board of the Parent Company

Pursuant to the regulation of the Minister of Finance of 19 February 2009 on ongoing and periodical information to be given by issuers of securities, the Management Board of the Parent Company hereby states and declares that, to the best of its knowledge, these consolidated financial statements and comparable data have been prepared in accordance with the accounting policies binding on the Group and they present the economic and financial situation of the Company as well as its financial result in a true, reliable and fair manner and that the report on the activities of the issuer present a true picture of the development, achievement and situation of the issuer, including a description of basic risks and threats.

The Management Board hereby declares that the entity authorised to audit the financial statements that audited the consolidated financial statements has been appointed in accordance with the legal regulations and that this entity as well as the chartered auditors in charge of the audit, meet the requirements allowing them to issue an impartial and independent opinion on the audit as per the applicable laws and professional standards.

In accordance with the corporate governance riles adopted by the Management Board, the chartered auditor was appointed by the Supervisory Board by virtue of the resolution of 03 June 2013 on the appointment of a chartered auditor. The Supervisory Board made the above appointment so as to guarantee full independence and objectivity of the appointment process as well as the performance of his duties by the chartered auditor.

#### Drawing up basis and accounting rules

#### a) Basis for the preparation of the consolidated financial statements

The consolidated financial statements of the Group have been prepared in accordance with the International Financial Reporting Standards ('IFRS') as approved by the European Union valid as at 31 December 2013.

The reporting currency of the Parent Company and the presentation currency of these consolidated financial statements is Polish zloty (PLN) and all the amounts are expressed in thousands of Polish zlotys (kPLN), unless otherwise indicated).

The consolidated financial statements were prepared in accordance with the going concern principle. As at the date of the approval of these consolidated financial statements for publication there are no circumstances which may pose a risk to the going concern assumption with regard to the Group companies.

#### b) Change of Standards and Interpretations

Amendments to the standards and interpretations in force and applied by the Group from 2013

New or amended standards and interpretations that have been effective since 01 January 2013 and their impact on the consolidated statements of the Group:

### New IFRS 13 Fair Value Measurement

The new standard unifies the term of fair value in all IFRS and IAS and introduces guidelines and rules that were dispersed in various standards. IFRS 13 does not determine which items are subject to fair value measurement. IFRS 13 introduces a new definition of the fair value, the guidelines of how to measure non-financial assets and introduces a number of new disclosures concerning the fair value. The Group met the requirement concerning the presentation of such disclosures in the Notes explaining the applicable assets and liabilities. IFRS 13 is applicable to annual periods beginning on of after 1 January 2013.

#### Amendment to IAS 1 Presentation of Financial Statements

The International Accounting Standards Board (IASB) changes the way of presentation of other comprehensive income. In accordance with the amended IAS 1, elements of other comprehensive income should be divided into two groups:

- o elements to be at a later stage reclassified to the financial result (e.g effects of the measurement of hedging instruments) and
- elements that will not be reclassified to the result (e.g. the measurement of fixed assets at fair value, which is later recognised in retained profits, omitting the result).

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Additionally, the names of particular financial statements presenting the effects of the entity's activities changed into 'Statement of profit or loss' and 'Statement of profit or loss and other comprehensive income'.

The amendments to IAS 1 are applicable to annual periods beginning on or after 01 July 2012. The Group adjusted the presentation of the financial statements to amendments introduced by IAS 1.

#### Amended IAS 19 Employee Benefits

The document introduces a few changes, the most important of which concern the defined benefit plans:

- o liquidation of the 'corridor' method
- presentation of effects of re-assessment of liabilities in other comprehensive income.

In relation with the fact that the Group does not have defined benefit plans, these changes did not influence its consolidated financial statements.

Additionally, the amended standard made the rules applicable to the recognition of termination benefit costs more detailed. It did not influence the profit or loss nor the liabilities disclosed in the consolidated financial statements.

The amended IAS 19 is applicable to annual periods beginning on or after 01 January 2013.

New IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine.

The interpretation concerns the accounting approach to costs of stripping activities in surface mines to gain access to deeper mineral ore deposits. In accordance with the interpretation, these costs should be activated with a breakdown into stripping activity inventories (in the part falling to the mined ore) and stripping activity assets (in the part falling to gaining access to deeper deposits). It is applicable to annual periods beginning on or after 01 January 2013.

The effectiveness of IFRIC 20 does not have any influence on the Group's financial statements.

- Amendments to IFRS 7 Financial Instruments: Disclosures
  - Amendments to this standard provide for a necessity to disclose information about financial assets and financial liabilities which in the statement of financial position are recognised in net amounts. The entities are obliged to disclose in the explanatory notes the net and gross amounts of assets and liabilities that are subject to offsetting as well as terms and conditions of the framework agreement concerning the offsets. The amendments are applicable to annual periods beginning on or after 01 January 2013.

The amendment did not have any material impact on the financial statements of the Group.

- Amendment to IFRS 1 First-time Adoption of International Financial Reporting Standards. The amendment to the IFRS 1 allows first-time IFRS adopter to recognise loans received from the state at preferential terms and existing as at the transfer date in accordance with one method selected by the entity from two available:
  - o in accordance with the value resulting from the accounting rules applied so far or
  - in accordance with the value resulting from the retrospect application of applicable standards that require a particular manner of recognition of a government subsidy (IAS 20 and IFRS 9 or IAS 39) on condition that there did exist information allowing an appropriate measurement as at the loan recognition date.

The amendment is applicable to annual periods beginning on or after 01 January 2013.

This amendment did not have a material impact on the consolidated financial statements.

- Amendments to IFRS 1, IAS 1, IAS 16, IAS 32, IAS 34 resulting from the 'Annual Improvements 2009-2011 Cycle', which are effective for annual periods beginning on or after 1 January 2013. Amendments to the standards include:
  - IFRS 1 First-time Adoption of International Financial Reporting Standards: regulation of proceedings in case an entity applied the IFRS, then switched to other GAAP and consequently returned to the IFRS. In accordance with the amendment, the return to the IFRS may take place either on the basis of IFRS 1 or IAS 8. This amendment does not have any impact on the Group's financial statements.
  - o IFRS 1 "First-time Adoption of International Financial Reporting Standards: pursuant to the amendment, when adopting the IFRS, the entity may recognize as at the IFRS adoption date the value of activated borrowing costs determined in accordance with the previous GAAP. After this date, IAS 23 should be applied. This amendment does not have any impact on the Group's financial statements.
  - o IAS 1 Presentation of Financial Statements: the amendment consists in the resignation from the requirement to provide notes to the third statement of financial position, which is presented in the statements in case of changes to the accounting principles, to the presentation or to the error correction. Additionally, the third statement of financial position as at the day commencing the previous reporting period is required only when the entity did a retrospective change of accounting principles (policies) or retrospective transformation of items in the statement of financial position or reclassification of items in the statement of financial position, and such

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changes have a significant impact on the information contained in the statement of financial position as at the day commencing the previous reporting period. If the entity presents more than 2 reporting periods, there is no need to present a statement of financial position as at the day commencing the earlier comparable period. The amendment to IAS 1 did not influence the presentation of the Group's financial statements for the current period, because no retrospective changes were made, however it may influence the statements in the future.

- o IAS 1 Presentation of Financial Statements: more detailed definition of the presentation by an entity of additional periods or days (above the ones required in the standard) in the financial statements was provided, however the entity does not have to present them with regard to all statement elements (e.g. it may present only an additional statement of financial position without an additional statement of comprehensive income), it must, however, provide in the supplementary notes a special note concerning the additional statement element. This amendment did not have any impact on the Group's financial statements.
- o IAS 16 Tangible Fixed Assets: an inconsistency leading to the fact that a part of the IAS 16 adopters was of the opinion that spare parts should be classified as inventories was eliminated. In accordance with the amended standard, they should be recognised as fixed assets or inventories as per the general criteria defined for assets in IAS 16.
  This amendment did not have any significant impact on the Group's financial statements.
- IAS 32 Financial Instruments: Presentation: a more detailed definition stipulating that the tax effects of payments to the shareholders and costs of capital transactions should be recognized in accordance with IAS 12. This amendment did not have any impact on the Group's financial statements
- IAS 34 Interim Financial Statements: unification of requirements concerning the disclosure of information about the assets and liabilities of segments with those in IFRS 8. The amendment did not have any impact on the Group's financial statements for the whole year made on the basis of IAS 1.

The standards and interpretations in force in the version published by the IASB but not approved by the European Union are indicated below in the item concerning standards and interpretations that have not come into force and effect/

#### Application of a standard or interpretation before their effective date

No voluntary earlier application of any standard or interpretation was made in these consolidated financial statements.

Standards and interpretations published but not effective for period beginning on 01 January 2013 and their influence on the statements of the Group

By the date of these consolidated financial statements, the following new or amended standards and interpretations effective for annual periods beginning after 2013 have been published:

- New IFRS 9 Financial Instruments: Classification and Measurement
  This standard is to eventually replace the present IAS 39. Part of the so far published standard IFRS 9
  contains regulations concerning the classification and measurement of financial assets, classification
  and measurement of financial liabilities as well as derecognition of financial assets and liabilities as well
  as hedge accounting. The effective date has not been determined and the standard has not been
  endorsed by the European Commission yet. The Group, however, is assessing the impact of this
  standard on the consolidated financial statements.
- New IFRS 10 Consolidated Financial Statements
  The new standard replaces most of IAS 27 Consolidated and Separate Financial Statements. IFRS 10 introduces a new definition of control, but the consolidation rules and procedures remain unchanged. In the Group's assessment these changes may have an impact on those entities whose consolidation in accordance with the present regulations was not clearly mandatory. The Group is currently assessing the impact of the new regulations. The effective date determined by IASB is 1 January 2013, however the European Commission introduced the obligation to apply the new standard to annual periods beginning on or after 1 January 2014.
- New IFRS 11 Joint Arrangements
  IFRS 11 replaces IAS 31 Interests in Joint Ventures. In the new standard, the accounting approach to joint arrangement results from its economic content, i.e. rights and obligations of parties. Additionally, IFRS 11 eliminates the possibility to settle interest in joint ventures by means of a proportionate consolidation. These investments are settled using the equity method as currently applied for associated parties. The Group is currently assessing the impact of the new regulations. The effective date

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determined by IASB is 1 January 2013, however the European Commission introduced the obligation to apply the new standard to annual periods beginning on or after 1 January 2014.

#### New IFRS 12 Disclosure of Interests in Other Entities

IFRS 12 defines requirements concerning the disclosures of information on consolidated and non-consolidated entities in which the reporting entity holds significant interests. It will allow investors to assess the risk to which a company creating special purpose entities and other similar structures is exposed. In the Group's assessment this standard will result in extending the scope of disclosures in the consolidated financial statements. The effective date determined by IASB is 1 January 2013, however the European Commission introduced the obligation to apply the new standard to annual periods beginning on or after 1 January 2014.

 Amendment to IAS 27 Separate Financial Statements and IAS 28 Investments in Associates and Joint Ventures

Amendments to IAS 27 and 28 are a consequence of the introduction of IFRS 10, IFRS 11 and IFRS 12. IAS 27 will concern exclusively the separate financial statements, while IAS 28 will cover investments in joint ventures. The Group is currently assessing the impact of the new regulations. The effective date determined by IASB is 1 January 2013, however the European Commission introduced the obligation to apply the amendments to annual periods beginning on or after 1 January 2014.

#### Amendment to IAS 32 Financial Instruments: Presentation

This amendment introduces detailed explanation of the application of conditions concerning the presentation of financial assets and liabilities in net amounts. In the Group's assessment, this amendment will not have a material impact on the consolidated financial statements. The amendment is applicable to annual periods beginning on or after 01 January 2014.

- Amendment to IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements and IFRS 12 Disclosure of Interests in Other Entities
  - Amendments to the newly issued standards concerning consolidation introduce more clear transitional provisions and some exemptions with regard to the presentation of comparable data. The Group is currently assessing the impact of the new regulations. The amendments are applicable to annual periods beginning on or after 01 January 2014.
- Amendment to IFRS 10 Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and IAS 27 Separate Financial Statements

The amendment consists in the introduction of an exemption from the consolidation obligation for investment entities. The investment entity is an entity that meets the following definition:

- receives funds from one or more investors in order to provide to such investors the investment management services,
- o undertakes before the investors that its business objective is investing funds exclusively with a view to gaining returns from the growth in the investment value and/or from dividends.
- o assesses the effectiveness of its investments on the basis of their fair value.

The Group is currently assessing the impact of the new regulations. The amendments are applicable to annual periods beginning on or after 01 January 2014.

#### New IFRIC 21 Levies

The new interpretation introduces rules determining the moment of recognition of levies other than the income tax governed by IAS 12. The interpretation lays down more details concerning rules stipulated in IAS 37 *Provisions, Contingent Liabilities and Contingent Assets.* In the Group's assessment, this interpretation will have no impact on the consolidated financial statements. The interpretation is applicable to annual periods beginning on or after 01 January 2014.

### Amendment to IAS 36 Impairment of Assets

Introducing the new IFRS 13 Fair Value Measurement, the IAS Board determined additional disclosures concerning impairment. Their scope has been defined too widely, therefore another amendment was introduced to narrow down the obligation to disclose the recoverable amount to impaired assets and CGUs. The Group concluded that this would lead to the decrease in the number of disclosures made in the consolidated statements. The amendments are applicable to annual periods beginning on or after 01 January 2014.

Amendment to IAS 39 Financial Instruments: Recognition and Measurement

The existing provisions of IAS 39 resulted in the fact that when an entity designated a derivative as the hedging instrument and as a result of a change in law or regulation the counterparty to the hedging contract was replaced by the so-called central counterparty (e.g. a clearing agent), the hedging relationship must be discontinued. Owing to the amendment to the standard, such situations would not

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result in hedging discontinuation. In the Group's opinion, this amendment will not have influence on the consolidated statements. The amendments are applicable to annual periods beginning on or after 01 January 2014.

#### Amendment to IAS 19 Employee Benefits

The amendments consist in more precise definition of proceedings in a situation when the employees make contributions to cover the costs of the defined benefit plan. In the Group's opinion, this amendment will not have influence on the consolidated statements. The amendments are applicable to annual periods beginning on or after 01 July 2014.

- Amendments to IFRS 2, IFRS 3, IFRS 8, IAS 16, IAS 24, IAS 38 resulting from the 'Annual Improvements 2010-2012 Cycle', which are effective for annual periods beginning on or after 01 July 2014. Amendments to the standards include:
  - IFRS 2: The IASB made the standard more precise by changing or introducing new definitions
    of the following terms: market condition, service condition, vesting condition and performance
    condition. In the Group's assessment, this amendment will not have any impact on the financial
    statements.
  - o IFRS 3: The IASB made the principles concerning contingent consideration measurement after the combination more precise so that they were consistent with other standards (mainly with IFRS 9 / IAS 39 and IAS 37). In the Group's assessment, this amendment will not have any impact on the financial statements.
  - o IFRS 8: The IASB imposed on entities that aggregate operating segments a requirement to make additional disclosures concerning such aggregated segments and the economic characteristics underlying the aggregation. The Group is currently assessing the impact of this change on its consolidated financial statements.
  - o IFRS 8: the amended standard stipulates that the requirement to disclose the reconciliation of the total of segment assets with the reported assets is obligatory only when asset values are reported as broken down into segments. In the Group's assessment, this amendment will not have any impact on the financial statements.
  - IAS 16 and IAS 38: The IASB introduced an amendment to the principle of computation of the gross and accumulated depreciation/amortisation in case of the revaluation model. In the Group's assessment, this amendment will not have any impact on the financial statements.
  - IAS 24: The definition of the related party was extended to include entities providing key management personnel services and appropriate disclosures. In the Group's assessment, this amendment will not have any impact on the financial statements.
- Amendments to IFRS 3, IFRS 13, IAS 40 resulting from the 'Annual Improvements 2011-2013 Cycle', which are effective for annual periods beginning on or after 01 July 2014. Amendments to the standards include:
  - IFRS 3: it was clarified that the standard excluded the joint arrangement transactions in the financial statements of the joint arrangement. In the Group's assessment, this amendment will not have any impact on the financial statements.
  - IFRS 13: The IASB clarified the scope of application of the exemption concerning the measurement of the financial asset and liability portfolio in a net amount. In the Group's assessment, this amendment will not have any impact on the financial statements.
  - IAS 40: The IASB clarified that in case of an investment property acquisition, one should also determine whether this was an acquisition of a group of assets or a business combination in the scope of IFRS 3. The Group is currently assessing the impact of this change on its consolidated financial statements.

#### New IFRS 14 Regulatory Deferral Accounts

The new standard concerns exclusively entities that adopt IFRS and operate in sectors where governments regulate the pricing, e.g. gas, electricity and water supply. The standard permits first-time adopters to continue to recognise amounts related to rate regulation in accordance with their previous GAAP requirements when they adopt IFRS for the first time and later. The new regulations will not have any impact on the Group's consolidated financial statements. The standard is applicable to annual periods beginning on or after 01 January 2016.

The Group is currently assessing the impact of the new regulations.

The Group intends to implement the above regulation within the deadlines as set in the standard or interpretation.

#### c) Accounting policies

These consolidated financial statements were prepared in accordance with the historical cost method.

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#### Presentation of the financial statements

The presented consolidated financial statements are compliant with IAS 1. The Group presents a separate 'Consolidated statement of profit or loss' that directly follows the 'Consolidated statement of profit or loss and other comprehensive income'.

The 'Consolidated Statement of Profit or Loss' is presented in the functional classification, and the 'Consolidated Cash Flow Statement' has been prepared using the indirect method.

In case of a retrospective introduction of amendments to the accounting policies or adjustment of errors, the Group additionally presents a balance sheet made as at the beginning of the comparative period.

#### Operating segments

The Group does not identify operating segments, because all the Tell S.A. Group companies carry out uniform economic activities related to intermediation in the sale of mobile communications services. However, due to formal requirements of particular mobile phone operators, the Group conducts its business through separate subsidiaries.

The Group is not in a position to assign reliably the costs and assets to the below-presented revenue, therefore it was decided to provide information only about the revenue from the sale as broken down into particular service types.

The Group's Management Board manages the Group focusing on the value of margins generated at particular Group levels jointly for all co-operating operators. The information concerning the profitability of particular activity levels are given in the statement of profit or loss.

The Group conducts its operating activities on a single geographic area, i.e. the territory of Poland.

#### Consolidation

The consolidated financial statements comprise the financial statements of the parent company and the financial statements of companies controlled by the Group, i.e. subsidiaries, made as at 31 December 2013. The control is understood as the possibility to influence the financial and operating policies of the subsidiary in order to gain economic benefits from its business.

The financial statements of the parent company and the subsidiaries subject to consolidation are made as at the same balance sheet date, i.e. 31 December. If necessary, the financial statements of subsidiaries are adjusted as appropriate in order to standardise the accounting policies used by the subsidiary with the policies used by the Group.

Excluded from consolidation may be companies whose financial statements are immaterial from the perspective of the consolidated financial statements of the Group.

Subsidiaries are consolidated using the full consolidation method.

The full consolidation method consists in the compiling the financial statements of the parent company and of subsidiaries by adding up particular items of assets, liabilities, equity, revenue and costs. In order to present the Group in a manner as if it constituted a single economic entity, the following exclusions are made:

- as at the moment of acquisition of control, the goodwill or profits are recognised in accordance with IFRS
- non-controlling shares are defined and presented separately,
- balances of settlements and transactions between the Group companies (revenues, costs, dividends) are excluded in whole.
- excluded are profits and losses on transactions made within the Group, which are recognised in such balance sheet asset items as inventories and fixed assets. Losses on Group's internal transactions are analysed in terms of the impairment of assets from the Group's perspective,
- recognised is the deferred tax on temporary differences resulting from the exclusion of profits and losses on Group's internal transactions (in accordance with IAS 12).

#### **Business combinations**

Business combination transactions covered by IFRS 3 are settled using the acquisition method.

As at the day of taking control, the acquiree's assets and liabilities are substantially carried at fair value and in accordance with IFRS 3 the assets and liabilities are identified, irrespective of the fact whether or not they have been disclosed in the financial statements of the entity prior to the acquisition.

The payment made in exchange for the control comprises the acquired assets, liabilities incurred as well as equity instruments issued - carried at fair value as at the acquisition day. The payment element is also a conditional payment measured at fair value as at the acquisition day. Costs related to the acquisition (advisory, appraisal etc.) do not constitute a payment for the acquisition but are recognised as cost on the day they have been incurred.

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The goodwill (profit) is calculated as a difference between two values:

- the total payment made in exchange for the control, non-controlling shares and the fair value of shares held in the acquiree before the acquisition date, and
- the fair value of identifiable acquired net assets of the entity.

The surplus of the total calculated in the above-mentioned manner over the fair value of the identifiable acquired net assets of the entity is recognised in the assets of the consolidated statement of financial position as goodwill. The goodwill corresponds to the payment made by the acquirer in expectation of future economic benefits from the assets that cannot be identified individually or recognised separately. After the initial recognition, the goodwill is carried at cost less accumulated impairment loss.

In case the above-mentioned total is lower than the fair value of identifiable acquired net assets of the entity, the difference is immediately recognised as profit or loss. The Group recognises the profit on acquisition in other operating income.

By 1 January 2010, with regard to business combinations the Group applied the acquisition method in the manner as defined in the IFRS 3 version (2004).

#### Interests in associates

Associates are entities not controlled by the Parent Company but over which it does have a significant influence, participating in the determination of the financial and operating policies.

Investments in associates are initially recognised at cost, and thereafter measured using the equity method. Upon the moment of arising a significant inflow, the goodwill is determined as a difference between the investment's cost and the fair value of net assets attributable to the investor. The goodwill is recognised in the carrying amount of the investment in associates.

The carrying amount of the investment in associates is increased or decreased by:

- the share of the Parent Company in the profit or loss in the associate,
- share of the Parent Company in other comprehensive income of the associate resulting from, without limitation, the revaluation of tangible fixed assets and exchange differences on the conversion of foreign operations. These amounts are disclosed in correspondence with the appropriate item of the "consolidated statement of profit or loss and other comprehensive income",
- profits and losses on transactions between the Group and the associate, which are subject to exclusion
  up to the level of the share held,
- received payments from profits generated by the associate, which lower the investment's carrying amount

The financial statements of the parent company and the associates subject to consolidation in accordance with the equity method are made as at the same balance sheet date, i.e. 31 December.

### Transactions in Foreign Currencies

The consolidated financial statements are presented in Polish zloty (PLN), which is also the functional currency of the Parent Company.

#### **Borrowing Costs**

The borrowing costs that can be directly allocated to the acquisition, construction or generation of an adjusted asset, are activated as part of the cost of such an asset. The borrowing costs comprise interest and exchange difference gains or losses up to the amount corresponding to the adjusted interest expense.

The above principles are applied by the Group prospectively, starting from 1 January 2009.

#### Goodwill

The goodwill is initially recognized in accordance with IFRS 3 (cf. the above item concerning business combinations). The goodwill is not subject to amortisation, however it is annually tested for impairment as per IAS 36 (cf. the item concerning the impairment of non-financial fixed assets).

#### Intangible fixed assets

The intangible fixed assets comprise licences, software as well as other intangible assets that meet the recognition criteria defined in IAS 38. This item also contains intangible assets which have not been put to use yet (intangible fixed assets in production).

The intangible fixed assets as at the balance sheet day are recognised at cost less accumulated depreciation and accumulated impairment charge. The intangible fixed assets with a determined useful life are amortized in accordance with the straight-line method over their entire useful economic life. The useful lives of particular intangible assets are subject to annual verification and, if need be, are adjusted as of the beginning of the next financial year.

The estimated useful lives for particular groups of intangible assets are as follows:

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Group	Period
Licences	5 years
Software	5 years
Other intangible assets	5 years

The costs related to the maintenance of software incurred in later periods are recognised as cost of the period in which they are incurred.

Gains or losses on the disposal of intangible fixed assets are determined as a difference between the revenue from the sale and the net value of such intangible assets and are recognised as profit or loss in the item other operating revenue or costs.

#### Tangible fixed assets

The tangible fixed assets are initially recognised at cost. The acquisition price is increased by all costs directly related to the purchase and adjustment of the asset to its use.

After initial recognition, the tangible fixed assets, with the exception of lands, are recognised at cost less accumulated depreciation and accumulated impairment charge. The tangible fixed assets in construction are not depreciated before the end of the construction or assembly and before being put to use.

The depreciation is made in accordance with the straight-line method over the estimated useful life of the given asset. Such lives for particular groups of assets are the following:

Group	Period
Plants and machinery	2-5 years
Vehicles	2 - 5 years
Other fixed assets	2-10 years

The depreciation starts in the month in which the given fixed asset is available for use. The useful economic lives and the depreciation methods are verified annually, leading to depreciation charge adjustments, if any, in subsequent years.

The tangible fixed assets are divided into component parts constituting items of material value, to which separate useful economic lives can be assigned. Component parts are also the costs of general overhauls as well as significant spare parts and accessories, if they will be used for a period of time longer than one year. The current maintenance costs incurred after the date an asset has been put to use, such as repair and maintenance costs, are charged as profit or loss upon their incurring.

A given tangible fixed asset may be derecognised when disposed of or when no future economic benefits from further use of the given asset are expected. Gains or losses on the sale/liquidation or discontinuance of the use of fixed assets are determined as a difference between the revenue from the sale and the net value of such assets and are recognised as profit or loss, in other cases - as operating income or costs.

#### <u>Leased assets</u>

Lease contracts on the basis of which the lessee substantially retains all the risks and rewards incidental to ownership are operating lease contracts. The lease payments under operating lease are recognised in profit or loss on the straight-line basis over the lease term.

#### Impairment of non-financial fixed assets

The following assets are subject to the annual test for impairment:

 goodwill, whereby the first test for impairment is made at the end of the period during which the combination took place,

The remaining intangible assets and tangible assets are tested for indications of impairment. In case any events or circumstances may indicate difficulties in recovering the carrying amount of the given asset, it is tested for impairment.

For the purposes of the impairment test, the assets are grouped at the lowest level at they generate cash flows independent of other cash flows by other assets or groups of assets (so-called cash-generating units). The assets that independently generate cash flows are tested independently.

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The goodwill is allocated to those cash generating unit from which the benefits of synergy resulting of business combination are expected, whereby the cash-generating units are at least operating segments.

If the carrying amount exceeds the estimated recoverable amount of assets of cash generating units to which the assets belong, the carrying amount is lowered to the recoverable amount. The recoverable amount is the higher of the fair value less costs to sell and the value in use. In measuring the value in use, the estimated future cash flows are discounted to the present value using the discount rate reflecting the actual market assessment of the time value of money and risk related to the given asset.

The impairment loss is first allocated to goodwill. The remaining charge proportionally lowers the carrying amount of assets comprised in the cash generating unit.

The impairment loss is recognised as profit or loss in the "Other operating costs" item.

The goodwill impairment is not reversed in subsequent periods. In case of other assets, the evidence indicating the possibility of reversing the impairment charge is reviewed at subsequent balance sheet dates. The charge reversal is recognised as profit or loss in the "Other operating income" item.

#### Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

A financial asset or a financial liability is disclosed in the balance sheet when the Group becomes a party to this instrument. Standard financial asset and liability buying and selling transactions are recognised at the transaction date.

A financial asset is derecognised in case when the contractual rights to economic benefits and resulting risks have been realized, expired of the Group waived them.

The Group derecognises a financial liability when it is extinguished – i.e. the obligation specified in the contract is discharged or cancelled or expired.

The Group measures the financial assets and liabilities at fair value as at the acquisition date, i.e. most often in accordance with the fair value of the consideration paid in case of an asset or received in case of a liability. The transaction costs are included by the Group in the initial measurement of all financial assets and liabilities, except for the category of assets and liabilities carried at fair value through profit or loss.

As at the balance sheet date, the financial assets and liabilities are measured in accordance with the principles presented below.

#### Financial assets

For the purpose of the measurement after the initial recognition, the financial assets other than the hedging derivatives are classified by the Group as follows:

- loans and receivables,
- financial instruments at fair value through profit or loss,
- held-to-maturity investments.

These categories determine the measurement principles as at the balance sheet date and the recognition of measurement gains or losses in the financial income or in other comprehensive income. The profits or losses recognized in the financial result are presented as financial income or expense, except for the trade receivables impairment charges that are presented as other operating expenses.

All financial assets except those carried at fair value through profit or loss are tested for indications of impairment at each balance sheet date. A financial asset is subject to a write-down when there is any objective evidence of its impairment. The impairment indications are analysed separately for each category of financial assets as presented below.

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are measured at amortised cost using the effective interest method. The short-term receivables are measured at required payment amount due to the insignificant discount effects. Financial assets qualified to the loans and receivables category are disclosed in the balance sheet as:

- long-term assets in the item "Receivables and loans" and
- short-term assets in the items "Loans", "Trade receivables and other receivables" and "Cash and cash equivalents".

The provisions for bad receivables are set up when the recovery of a full amount is no longer probable. Significant receivables balances are subject to individual review in case of defaulting debtors or when there is objective evidence that the debtor may not be able to discharge his obligations (e.g. difficult financial position of the debtor, court case pending against the debtor, changes in the economic environment that are unfavourable to the debtor).

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In case of receivables not subject to individual review, the indications of impairment are analysed in groups of assets determined on the basis of credit risk (resulting from, for example: the sector, region or structure of clients). The impairment rate for particular groups is based on trends in repayment difficulties experienced by debtors and observed in recent past.

#### Financial Liabilities

Financial liabilities other than hedging derivatives are disclosed in the following balance sheet items:

- loans, credits, other loan instruments,
- trade liabilities and other liabilities.

After the initial recognition the financial liabilities are measured at amortised cost using the effective interest method, with the exception of financial liabilities for trading or designated at fair value through profit or loss. The category of financial liabilities carried at fair value through profit or loss includes derivatives other than hedging instruments. Short-term trade liabilities are measured at required payment amount due to the insignificant discount effects.

The gains and losses on financial liability measurement are recognised as profit or loss from financial activities.

#### Inventories

The inventories are measured at the lower of the cost or net realisable price. The cost comprise the acquisition costs and other costs incurred in order to ensure that the inventories are at their present location and in their present state.

The net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### Cash and cash equivalents

Cash and cash equivalents are cash on hand and cash in bank, demand deposits as well as short-term, highly liquid investments (up to 3 months) readily convertible to cash, which are subject to an insignificant risk of changes in value.

#### Shareholder's equity

The share capital is recognised in the nominal value of shares issued, in accordance with the Articles of Association of the Parent Company and the entry in the National Court Register.

The treasury shares of the Parent Company - purchased and retained by the Parent Company - decrease the shareholders' equity. The treasury shares are measured at cost.

The share premium arises from the surplus of the issue price over the nominal value of shares less the costs of issue.

Retained profits contain the results from previous years (also those transferred to the capital on the basis of shareholders' resolutions) as well as the financial result of the current year.

All transactions with the shareholders of the Parent Company are presented separately in the "Consolidated Statement of Changes in Equity".

#### Short-term employee benefits

The value of short-term employee benefits is determined without discount and disclosed in the balance sheet in their due amount.

#### Provisions for accrued holidays

The Group sets up a provision for the costs of accumulated payable holidays which it will have to pay in result of the employee's failure to use their entitlement accrued as at the balance sheet day. The provision for accrued holidays is a short-term provision and is not subject to discounting.

#### Retirement benefits

In accordance with the pay systems in force in the Group, the employees of the Group companies are entitled to retirement benefits. Retirement benefits are paid on a one-off basis upon the employee's retirement. The retirement benefit amount depends on the length of service and the average remuneration of the employee.

The Group creates a provision for future retirement benefit liabilities in order to allocate the costs to the employees' entitlement acquisition periods.

#### Provisions, contingent liabilities and assets

The Group recognises a provision on its balance sheet when it has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The date of incurring and the amount to be settled may be uncertain.

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Provisions are created for the following purposes, without limitation:

court proceedings in course and matters in dispute.

No provisions are set up for future operating losses.

Provisions are recognised in the amounts of estimated expenditures necessary to fulfil the present obligation on the basis of the most reliable evidence available as at the date of the consolidated financial statements, including those concerning the risk and degree of uncertainty. When the time value of money is material, the provision is measured by discounting the estimated future cash flows to the present value by applying the discount rate reflecting the actual assessment of the time value of money and the possible risk related to the given liability. When a discounting method has been applied, the provision increase with the passage of time is recognised as financial expense.

When the Group expects that the provision-covered costs will be returned, e.g. on the basis of insurance contract, the return is recognised as a separate asset, but only when it is practically sure that the return will effectively take place. However, the value of this asset may not exceed the amount of provision.

In case the outflow of resources to settle the present obligation is not probable, the contingent liability is not recognised, with the exception of contingent liabilities identifiable in the process of business combinations as per IFRS 3.

Information about contingent liabilities is disclosed in the descriptive part of the consolidated financial statements in Note No. 24. The Group also presents information about contingent liabilities from payments under operating lease contracts (Note No. 6).

The possible inflows of resources embodying economic benefits for the Group, which do not meet yet the recognition criteria as assets, constitute contingent assets, which are not recognised in the balance sheet. The information about contingent assets is disclosed in the supplementary notes.

#### Prepayments and accruals

The Group discloses prepaid costs concerning future reporting periods, mainly lease rents, in the "Prepayments" item.

### Sale revenues

The revenue from sale are recognized in the fair value of the consideration received or receivable for goods and services delivered or rendered in the course of ordinary economic activities less discounts, value added tax and other sale-related taxes (excise tax). The revenue is recognised in an amount it is probable that the Group will obtain economic benefits associated with a given transaction and the given amount of revenue can be measured reliably.

#### Sale of goods

The revenues from the sale of goods are recognised if the following conditions have been met:

- the Group has transferred onto the buyer the significant risks and rewards of ownership of the goods. The condition is considered met upon the undisputed delivery of goods or products to the consignee.
- the amount of revenue can be measured reliably.
- it is probable that the Group will obtain economic benefits associated with the given transaction, and
- the costs incurred and to be incurred in connection with transaction can be measured reliably.

#### Rendering of Services

The Tell S.A. Group companies conduct a uniform business activity related to mobile communications. However, due to formal requirements of particular mobile phone operators, the Group conducts its business through separate subsidiaries.

In order to ensure the correct interpretation of the separate and consolidated financial results of the Tell S.A. Group companies, it is necessary to explain different ways of recognition in the books of the Group companies of subsidiaries for the sale of mobile phones by particular operators and the impact of such operations on revenue and costs items. Irrespective of a different way of mobile phone sale settlement by particular operators, the result on such operations is neutral.

ORANGE network operator - Orange Polska S.A. (formerly PTK Centertel Sp. z o.o.).

Tell S.A. acquires phones from the Operator at market prices. After the purchase, the Company incurs a liability in an amount equal to the market price of the phone. At the same time, the Company recognised in its assets an inventory stock valued at the phones' market prices. The Company sells such phones in two variants:

a sale of the phone directly to the client in a sale outlet

In this case, the sale is made at the promotional price (allowing for a subsidy at the level agreed with the Operator). Thus, the Company makes a temporary loss on this particular transaction. However, immediately after the promotional sale, in accordance with the procedures agreed with the Operator in the contract, the Operator

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issues corrective invoices decreasing the original phone purchase price for the Company to the promotional price (allowing for the subsidy level). Thus, in effect, the transaction has a neutral effect on the Company's financial result.

- sale of the phone to a sub-agent, who then sells it to a client in a sale outlet

In this case, the sale is made at the original Operator's purchase price and then the process is analogous as above, whereby it is the Company that issues a corrective invoice to the sub-agent, adjusting the original selling price.

T-Mobile network operator – T-Mobile Polska S.A.

Until the end of June 2011, the revenue and costs related to the sale of mobile phones were registered in promotional prices.

Between 1 July 2011 and March 2013, the Company had in place a system identical to the system of settlements between Tell S.A. and Orange network operator.

This system was changed in March 2013. Currently, the Company receives phones from the Operator as held in trust and has 45 to sell them. If not sold within such period of 45 days, the phones are automatically bought and an invoice is made to the name of Euro-Phone Sp. z o.o. If, consequently, the phone (purchased by the Company after the expiry of the 45 day period) is sold to the client in a selling outlet, the difference between the purchase price and the promotional price is reimbursed on the basis of a correction invoice, i.e. in accordance with the same procedure as before the system change. Transactions with sub-agents are a replication of the operations between the Company and the operator, with a difference that the Company is a party to them and not the Operator.

PLUS network operator - Polkomtel Sp. z o.o.

PTI Sp. z o.o. acquires phones from the Operator at market prices. After the purchase, the Company incurs a liability in an amount equal to the market price of the phone. At the same time, the Company recognised in its assets an inventory stock valued at the phones' market prices. The Company sells such phones in two variants:

a sale of the phone directly to the client in a sale outlet

In this case, the sale is made at the promotional price (allowing for a subsidy at the level agreed with the Operator). Thus, the Company makes a loss on this particular transaction. However, immediately after the promotional sale, as agreed with the Operator in the contract, the Operator grants the company a commission in an amount equal to the value of loss incurred at the given transaction. In effect, the transaction has a neutral effect on the Company's financial result, however, it shows a much higher revenue and costs from a similar transaction than other Group companies.

sale of the phone to a sub-agent, who then sells it to a client in a sale outlet

In this case the sale is made at the original price of purchase from the Operator, but then the process is similar as the one described above, whereby it is the company that sets off the sub-agent's loss on the mobile phone sale transaction to a client by paying an appropriate commission (received earlier from the Operator).

In consequence of such recognition, the phone sale results in relatively high revenue from the sale and high costs of sale when compared to other Group companies.

If all Group companies settled the value of subsidised phones in the same way as Tell S.A, the Group's revenue would amount to in 2013 and 2012, respectively, kPLN 193,727 and kPLN 215,996. The costs of sale in 2013 and 2012 would be, respectively, kPLN 132,443 and kPLN 152,414.

#### Interest and dividends

Interest income is recognized gradually upon accrual using the effective interest method. The dividends are recognised when the shareholder's right to receive payment is established.

### Operating costs

The operating costs are recognised as profit or loss in accordance with the principle of matching of costs with revenues. The Group presents the costs in the consolidated financial statements as per the places they were generated.

#### Income tax (including the deferred tax)

The taxation on the financial result comprises the current income tax as well as the deferred income tax that has not been recognised in other comprehensive income or directly in equity.

The current tax is calculated on the basis of the tax result (taxation basis) of the given financial year. The tax profit (loss) is different from the gross book profit (loss) in relation with the temporary shift of taxable income and tax deductible costs of subsequent periods as well as exclusion of non-taxable costs and revenue. The taxes are calculated on the basis of tax rates in force in the given financial year.

The deferred tax is measured for all taxable temporary differences as at the balance sheet date between the carrying value of assets and liabilities and their taxable value.

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The deferred tax liability is recognised for all taxable temporary differences and the deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the recognized deductible temporary differences can be utilised. No assets or liabilities are recognised when the temporary difference results from the initial recognition of the asset or liability in a transaction that is not a business combination and that, when occurred, does not have any influence on the tax result or the book result. No deferred tax liability is recognised on the goodwill, which is not amortisable in accordance with the tax regulations. The deferred tax is measured using the tax rates that are expected to apply to the period when the asset is realized or a liability is settled based on the tax rates (and tax laws) that have been enacted at the balance sheet date

The deferred tax asset is analysed as at each balance sheet date and when the expected future taxable profit will not be sufficient to realize an asset or its part, it is impaired.

#### Subjective Assessments of the Management Board and Uncertainty of Estimates

When preparing these consolidated financial statements, the Parent Company's Management Board uses its best judgement to make the estimates and assumptions that influence the accounting policies (rules) applied and the presented values of assets, liabilities, revenue and costs. The actually realised values may differ from the estimates made by the Management Board. Information about the estimates and assumptions made that are significant for the consolidated financial statements is presented below.

#### Useful economic lives of fixed assets

The Management Board of the Parent Company annually verifies the useful economic lives of fixed assets subject to depreciation/amortisation. As at 31/12/2013, the Management Board confirmed that the useful lives of assets as assumed by the Group for depreciation/amortisation purposes reflect the expected time distribution of economic benefits from these assets in the future. However, the actual time distribution of economic benefits from these assets may be different from the assumptions, also because of their technical ageing. The carrying amount of fixed assets subject to depreciation/amortisation is presented in Notes No. 4 and 5.

#### Provisions

Provisions for employee benefits comprise retirement benefits.

#### Deferred tax assets

The probability of settling a deferred tax asset by future tax profits is based on the budgets of Group companies as approved by the Management Board of the Parent Company. If the anticipated financial results suggest that the Group companies will generate taxable income, the deferred tax assets are recognised in full.

#### Impairment of Non-financial Assets

In order to determine the value in use, the Management Board estimates the forecast cash flows as well as the rate by which the flows are discounted to their present value (cf. item concerning the impairment of non-financial assets). During the measurement of the present value of future flows, assumptions concerning the forecast financial results are made. These assumptions concern future events and circumstances. The actually realised values may differ from the estimates, which may lead, in subsequent reporting periods, to significant adjustments of the value of Group's assets.

#### 1. Operating segments

The Group does not identify operating segments, because all the Tell S.A. Group companies carry out uniform economic activities related to intermediation in the sale of mobile communications services. However, due to formal requirements of particular mobile phone operators, the Group conducts its business through separate subsidiaries.

The Group is not in a position to assign reliably the costs and assets to the below-presented revenue, therefore it was decided to provide information only about the revenue from the sale as broken down into particular service types.

The Group's Management Board manages the Group focusing on the value of margins generated at particular Group levels jointly for all co-operating operators. The information concerning the profitability of particular activity levels are given in the statement of comprehensive income.

The Group conducts its operating activities on a single geographic area, i.e. the territory of Poland.

The Group's largest contractor continues to be Orange Polska S.A. (formerly PTK Centertel Sp. z o.o.) with registered office in Warsaw. Assuming the revenue from the sale of telecommunications services as the basis, this operator's share in Group's revenue amounted to 60% in 2013. In 2012, the share was at the level of 53%.

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The share of two remaining operators, i.e. Polkomtel Sp. z o.o. and T Mobile Polska S.A. in the revenue from the sale of telecommunications services is also significant and exceeds 10% for each of them.

The tables below present the sale as broken down into ranges offered by Group companies and sale volumes in the main revenue lines.

the main revenue lines.			
Revenue from the sale of products and goods (in kPLN)	2013	2012	Change 2013/2012
Revenue from the sale of telecommunication services	103,494	113,469	91.21%
Sets and pre-paid refillments	19,908	22,812	87.27%
Postpaid contract phones	130,726	146,261	89.38%
Other revenue	9,737	10,623	91.66%
Total	263,865	293,165	90.01%

Service sale volume	2013	2012	Change 2013/2012
Postpaid activations	592,320	565,464	104.75%
Prepaid activations	150,497	146,300	102.87%
Total	742,817	711,764	104.36%

#### 2. Interests in related parties

### Interests in related parties

The table below presents a list of investments in subsidiaries, which were excluded from the consolidation. The measurement of this investment by the Group is made in accordance with the acquisition price model as per IAS 27.

		31/12	2/2013	31/12	/2012	
	Seat of subsidiary	Share capital held	Acquisition price	Accumulated impairment	Acquisition price	Accumulated impairment
Toys4BoysPL Sp. z o.o.	Gdańsk	30%	1,287		1,287	
		Total	1,287		1,287	
Carrying amount of the investment			1,287		1,287	

The value of investments in subsidiaries is subject to a test for impairment made annually or more often, if there are indications of such impairment. In case of indications of impairment, the Group determines the investment's recoverable amount. This amount is the value in use estimated on the basis of discounted future cash flows. In 2013, the Group did not make any impairment charges with regard to the above-mentioned investments. In the opinion of the Management Board of the Parent Company, the financial data of subsidiary companies not covered by consolidation are immaterial from the perspective of the consolidated financial statements. The total value of assets of subsidiaries excluded from consolidation amounts to 2.72% of the Group's assets in 2013, and the total value of revenue from the sale in 2013 amounts to 3.4% of the Group's revenue. The basic 2013 financial data of the subsidiary not subject to consolidation are as follows:

	Assets	Liabilities	Shareholder's equity	Net financial profit	Sale revenues
Toys4BoysPL Sp. z o.o.	3,347	1,351	1,995	23	8,970
Total	3,347	1,351	1,995	23	8,970

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Period covered by the financial statements:	01/01/2013 – 31/12/2013 Reporting currency: Polish zloty (PLN)				
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#### 3. Goodwill

Changes in the carrying amount of goodwill in periods covered by the consolidated financial statements are presented in the table below:

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Gross value		
As at period beginning	57,581	57,481
Business combination		
Sale of subsidiaries (-)		
Net exchange differences on conversion		
Other adjustments		100
Gross value at period end	57,581	57,581
Impairment loss		
As at period beginning		
Loss expensed as cost in the period		
Net exchange differences on conversion		
Other changes		
Impairment loss at period end		·
Goodwill - carrying amount at period end	57,581	57,581

The goodwill presented in the assets of the consolidated statement of financial position concerns the acquisition of the following subsidiaries:

	31/12/2013	31/12/2012
Taurus	1,202	1,202
Havo	20,096	20,096
Euro-Phone Sp. z o.o.	8,732	8,732
Solex	10,611	10,611
PTI Sp. z o.o.	10,061	10,061
Maksimum	6,879	6,879
Total goodwill	57,581	57,581

The Group conducted internal goodwill impairment tests as at the balance sheet date. The test procedures did not indicate any goodwill impairment. The recoverable amount of particular cash generating units was established on the basis of calculated value in use.

#### Cash generating unit

The value in use was calculated in each instance on the basis of cash flow forecasts based on the financial budgets covering the period of 5 years. The forecasts reflect the management's existing experience related to the business and an analysis of external indications. The material assumptions concerning the discount rate and the assumed growth rate after the detailed forecast period are presented in the table below:

No.	Name of the company	Euro-Phone	PTI	Taurus	Havo	Solex	Maksimum
1.	Forecast period	5 years	5 years	5 years	5 years	5 years	5 years
2.	Discount rate	6.47%	7.40%	10.93%	10.93%	6.47%	7.40%
3.	Growth rate after the budget period	0%	0%	0%	0%	0%	0%

#### Other key assumptions used for the calculation of the value in use

The estimation of the value in use of a cash generating unit is sensitive to the following variables:

- · cash flows;
- · discount rated:
- market share in a budget year;
- growth rate applied when estimating cash flows outside the scope of budgeted periods.

Cash flows – are made on the basis of values achieved in the periods preceding the budget period and on the prudent estimates concerning the future derived from them.

Discount rate – reflects the estimation of risk made by the management. This is an indication used by the management in order to estimate the operational effectiveness (results) and future investment proposals.

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The discount rate and the growth rate of future cash flows assumed for the determination of the recoverable amount was expressed in real values, i.e. disregarding the inflation. The cash flows and the discount rate are compliant with the IAS 36 methodology.

Assumptions concerning the market shares – these assumptions are material because the management assesses the ways in which the economic and financial position of TELL S.A. may change during the budget period with respect to competitors. The management expects that the market share of Tell S.A. will be stable in the budget year.

Estimated growth rate - not assumed.

#### Sensibility to changes of assumptions

In case of the estimation of the value in use, the management is convinced that no reasonably possible change of any key assumption made above would result in exceeding by the carrying amount of such unit of its recoverable amount adjusted by the book value of net assets.

#### 4. Intangible fixed assets

The intangible fixed assets used by the Group comprise licences, computer software as well as other intangible assets.

	Licences Software	Other intangible assets	Total
As at 31/12/2013			
Gross carrying amount	3,053	5,753	8,805
Accumulated depreciation/amortisation and impairment charges	2,661	5,366	8,027
Net carrying amount	392	387	779
As at 31/12/2012			
Gross carrying amount	3,420	5,763	9,183
Accumulated depreciation/amortisation and impairment charges	-3,033	-5,192	-8,225
Net carrying amount	387	571	957

	Licences Software	Other intangible assets	Total
for the period from 01/01 to 31/12/2013			
Net carrying amount as at 01/01/2013	387	571	957
Increase (acquisition, production, lease)	180		180
Decrease (disposal, liquidation) (-)		-8	-8
Other changes (reclassification, transfers, etc.)			
Revaluation to fair value (+/-)			
Depreciation and amortisation (-)	-175	-176	-351
Impairment loss (-)			
Reversal of impairment charges			
Net carrying amount as at 31/12/2013	392	387	779
for the period from 01/01 to 31/12/2012			
Net carrying amount as at 01/01/2012	191	294	485
Increase (acquisition, production, lease)	332	390	722
Decrease (disposal, liquidation) (-)		-12	-12
Other changes (reclassification, transfers, etc.)			
Revaluation to fair value (+/-)			
Depreciation and amortisation (-)	-137	-101	-238
Impairment loss (-)			
Reversal of impairment charges			

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	Licences Software Other intangible assets  387 571	Total	
Net carrying amount as at 31/12/2012	387	571	957

### 5. Tangible fixed assets

	Plants and machinery	Vehicles	Other fixed assets	Tangible fixed assets in production	Total
As at 31/12/2013					
Gross carrying amount	4,075	2,169	8,369	33	14,645
Accumulated depreciation/amortisation and impairment charges	-3,042	-1,110	-6,093		-10,245
Net carrying amount	1,033	1,059	2,276	33	4,400
As at 31/12/2012					
Gross carrying amount	3,539	2,299	7,881	26	13,746
Accumulated depreciation/amortisation and impairment charges	-2,853	-911	-5,849		-9,613
Net carrying amount	686	1,388	2,032	26	4,133

	Plants and machinery	Vehicles	Other fixed assets	Tangible fixed assets in production	Total
for the period from 01/01 to 31/12/2013					
Net carrying amount as at 01/01/2013	686	1,388	2,032	26	4,133
Increase (acquisition, production, lease)	721	178	1,020	848	2,797
Decrease (disposal, liquidation) (-)	-7	-87	-158		-252
Other changes (reclassification, transfers, etc.)				-848	-848
Revaluation to fair value (+/-)					
Depreciation and amortisation (-)	-367	-421	-648		-1,436
Impairment loss (-)					
Reversal of impairment charges					
Net carrying amount as at 31/12/2013	1,033	1,059	2,276	33	4,400
for the period from 01/01 to 31/12/2012					
Net carrying amount as at 01/01/2012	610	1,542	2,882	26	5,059
Increase (acquisition, production, lease)	355	405	233	25	1,017
Decrease (disposal, liquidation) (-)	-29	-100	-274	-24	-427
Other changes (reclassification, transfers, etc.)					
Revaluation to fair value (+/-)					
Depreciation and amortisation (-)	-270	-458	-788		-1,516
Impairment loss (-)					
Reversal of impairment charges					
Net carrying amount as at 31/12/2012	686	1,388	2,032	26	4,133

Name of the group:	Tell S.A. Group				
Period covered by the financial statements:	01/01/2013 – 31/12/2013 Reporting currency: Polish zloty (PLN)				
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise		

#### 6. Leased assets

#### 6.1. Operating Lease

The Group uses tangible fixed assets as a lessee on the basis of operating lease agreements. The operating lease agreements concern commercial premises in which the Group companies conduct their business.

The value of minimum future operating lease payments is the following:

	31/12/2013	31/12/2012
Future minimum lease payments under irrevocable operating lease agreements		
Payable within 1 year	11,992	11,126
Payable within the period from 1 year to 5 years	31,988	26,534
Payable after 5 years		
Total	43,980	37,660

#### 7. Financial Assets and Liabilities

### 7.1. Categories of financial assets and liabilities.

The value of financial assets presented in the consolidated statement of financial position relates to the following categories of financial instruments determined in IAS 39:

1 – loans and receivables (L&R)	5 - available-for-sale financial assets (AFS)
2 - financial assets carried at fair value through profit or loss - held for trading (FVA-T)	6 - hedging derivatives (HD)
3 - financial assets carried at fair value through profit or loss - allocated to measurement at fair value at initial recognition (FVA-M)	7 - assets outside the scope of IAS 39 (Non IAS 39)
4 - held-to maturity investments (HMI)	

			*Categories of financial instruments as per IAS 39						
	Note	L&R	FV-T	FV-M	НМІ	AFS	HD	Non IAS 39	Total
As at 31/12/2013									
Fixed assets:  Receivables and loans  Other long-term financial assets	7.2	979						1,287	979 1,287
Current assets:									
Trade receivables and other receivables	10	43,704							43,704
Loans	7.2	6							6
Cash and cash equivalents	11	593							593
Total financial assets		45,282						1,287	46,569
As at 31/12/2012						_			
Fixed assets:  Receivables and loans  Other long-term financial assets	7.2	1,001						1,287	1,001 1,287
Current assets:									
Trade receivables and other receivables	10	47,753							47,753
Loans	7.2	268							268
Cash and cash equivalents	11	9,352							9,352
Total financial assets		58,374						1,287	59,661

The value of financial liabilities presented in the consolidated statement of financial position relates to the following categories of financial instruments determined in IAS 39:

tollowing categories of illiancial instruments actermined in the co.	
1 - financial liabilities carried at fair value through profit or loss - held for	4 - hedging derivatives (HD)
trading (FVL-T)	
2 - financial liabilities carried at fair value through profit or loss - allocated to	5 - liabilities outside the scope of IAS 39 (Non
measurement at fair value at initial recognition (FVL-M)	IAS 39)
3 - financial liabilities measured at amortised cost (ACL)	

Name of the group:	Tell S.A. Group				
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Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise		

		*Cate	gories of fina	ncial instrum	ents as per l	AS 39	Total
	Note	FVL-T	FVL-M	ACL	HD	Non IAS 39	
As at 31/12/2013							
Long-term liabilities:							
Loans, credits, other debt instruments	7.3			460			460
Other liabilities							
Short-term liabilities:							
Trade liabilities and other liabilities	16			44,966			44,966
Loans, credits, other debt instruments	7.3			6,670			6,670
Financial lease							
Financial derivatives							
Total financial liabilities				52,096			52,096
As at 31/12/2012							
Long-term liabilities:							
Loans, credits, other debt instruments	7.3			2,339			2,339
Other liabilities							
Short-term liabilities:							
Trade liabilities and other liabilities	16			54,299			54,299
Loans, credits, other debt instruments	7.3			3,373			3,373
Financial derivatives							
Total financial liabilities							

#### 7.2. Receivables and loans

For the purposes of presentation, in its consolidated statement of financial position the Group separated the class of receivables and loans (IFRS 7.6). In the long-term part, the receivables and loans are presented in the statement in a single heading. In the short-term part, the Group - in compliance with the requirements of IAS 1 - presents the trade receivables and other receivables separately. The classes of receivables and loans are presented in the table below. Disclosures concerning the receivables are made in Note No. 10.

	31/12/2013	31/12/2012
Fixed assets:		
Receivables	979	1,001
Loans		
Long-term receivables and loans	979	1,001
Current assets:		
Trade receivables and other receivables	44,175	48,016
Loans	6	268
Short-term receivables and loans	44,181	48,283
Receivables and loans, including:	45,159	49,284
Receivables (Note No. 10)	44,153	49,016
Loans (Note No. 7.2)	6	268

Loans granted are measured at amortised cost using the effective interest method. The carrying amount of loans is considered to be the reasonable estimation of the fair value (cf. Note No. 7.5. concerning the fair value).

The change in the carrying amount of loans, including impairment charges, is as follows:

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Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Gross value		
As at period beginning	268	22
Amount of loans granted in the period	15	781
Interest calculated using the effective interest rate method	3	7
Repayment of loans with interest (-)	-280	-541
Gross value at period end	6	268
Impairment loss		
As at period beginning		
Loss expensed as cost in the period		
Reversal of impairments carried as revenue in the period (-)		
Provisions used (-)		
Other changes (net exchange differences on conversion)		
Impairment loss at period end		
Carrying amount at period end	6	268

The loans are measured by the Group at due amounts in view of the insignificant discount effects.

Profits and losses recognised in the financing activities concerning the financial assets category are presented in Note No. 19.

### 7.3. Loans, credits, other debt instruments

The value of loans, credits and other debt instruments recognised in the consolidated financial statement of financial position is presented in the table below:

	Short-term lia	Short-term liabilities		abilities
	31/12/2013	31/12/2012	31/12/2013	31/12/2012
Financial Liabilities carried at amortised cost				
Loan facilities	1,853	3,373	460	2,339
Overdraft facilities	4,817			
Loans				
Debt securities				
Financial Liabilities carried at amortised cost	6,670	3,373	460	2,339
Loans, credits, other debt instruments, total	6,670	3,373	460	2,339

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

 $\frac{\text{Financial liabilities measured at amortised cost}}{\text{The Group does not include any instruments from the loan and credit class to financial liabilities carried at fair}}$ value through profit or loss. All loans, credits and other debt instruments are measured at amortised cost using the effective interest method. The fair value of loans, credits and other debt instruments is presented in Note No. 7.5.

Information concerning the character and scope of risk the Group is exposed to in relation with the loans, credits and other debt instruments contracted is presented in the table below (cf. also Note No. 25 concerning risks):

		Interest	Interest Maturity	Carrying a	mount	Liability	
	Currency	rate	date	in foreign currency	in PLN	short- term	long- term
As at 31/12/2013				•			
Credit facilities in the credit account with DnB Bank Polska S.A.	PLN	variable	31/05/2015		3,417	1,140	460
Overdraft facilities with DnB Bank Polska S.A.	PLN	variable	31/05/2014		6,000	1,850	
Credit facilities in the credit account with Alior Bank S.A.	PLN	variable	30/05/2014		8,000	713	
Overdraft facilities with Alior Bank S.A.	PLN	variable	31/05/2014		7,000	2,967	
						6,670	460
As at 31/12/2012							
Credit facilities in the credit account with DnB Bank Polska S.A.	PLN	variable	31/05/2015		3,417	1,140	1,626
Overdraft facilities with DnB Bank Polska S.A.	PLN	variable	31/05/2013		1,000	522	
Credit facilities in the credit account with Alior Bank S.A.	PLN	variable	30/05/2014		8,000	1,711	713
	·					3,373	2,339

The loans have variable interest rates based on the reference rate of 1M WIBOR., which as at 30/12/2013 amounted to 2.61% (28/12/2012: 4.22%).

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

#### 7.4. Liability payment guarantee

The loan liabilities of the Group are covered by the following collaterals (as at the balance sheet day):

- pledge on shares in subsidiaries up to the amount of kPLN 43,025 (2012: kPLN 43,025),
- registered pledge on inventories and inventory repossession contracts up to the amount of kPLN 37,400 (2012: kPLN 37,400),
- registered pledge on movable property up to the amount of kPLN 10,000 (2012: kPLN 10,000 ),
- assignment of rights under insurance policies,.
- statement on enforcement,
- sureties
- power of attorney to dispose of the current and future inflows to the bank account.

As at 31/12/2013, the following assets of the Group (in their carrying amounts) constituted collaterals and guarantees for the repayment of liabilities:

	31/12/2012	31/12/2012
Intangible fixed assets		
Tangible fixed assets, including leased assets		
Financial assets (other than receivables)	13,781	13,781
Inventories	11,607	12,941
Movable property	18,413	18,413
Trade receivables and other		
Cash		
Total carrying amount of assets constituting a liability collateral	43,801	45,135

#### 7.5. Other information on financial instruments

#### 7.5.1. Information on the fair value of financial instruments

The comparison of the carrying amount of financial assets and liabilities with their fair value is as follows:

		31/12/2013		31/12/2012	
Class of financial instrument	Note No.	Fair value	Carrying amount	Fair value	Carrying amount
Assets:					
Loans	7.2	6	6	268	268
Trade receivables and other	10	43,704	43,704	48,754	48,754
Non-listed shares*					
Cash and cash equivalents	11	593	593	9,352	9,352
Liabilities:					
Loan facilities	7.3	2,313	2,313	5,459	5,459
Overdraft facilities	7.3	4,817	4,817	522	522
Loans					
Debt securities					
Trade liabilities and other	16	44,966	44,966	54,299	54,299

<sup>\*</sup>This item does not comprise shares and participations carried at cost because there is no reliable method to determine their fair value

The fair value is defined as an amount for which an asset could be exchanged or a liability settled in an arm's length transaction between buyers and settlers in the marketplace on the measurement date.

The Group measures the fair value of financial assets and financial liabilities in such a way so as to take into consideration to the largest extent possible market factors.

The Group did not measure the fair value of trade receivables and liabilities - their carrying amount has been deemed to be the reasonable approximation of the fair value.

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

### 8. Deferred tax assets and liabilities

The deferred tax assets and liabilities have the following influence on the consolidated financial statements:

	Note No.	31/12/2013	31/12/2012
As at period beginning:			
Deferred income tax assets		999	888
Deferred income tax liabilities		6,720	5,837
Deferred tax at period beginning		- 5,721	- 4,949
Change in the period influencing:			
Result (+/-)	20	-163	-772
Other comprehensive income (+/-)			
Deferred tax at period end, including:		-5,884	-5,721
Deferred income tax assets		1,133	999
Deferred income tax liabilities		7,017	6,720

Deferred income tax assets

		Change:			
Temporary differences	As at period beginning	Result	other comprehensive income	At period end	
As at 31/12/2013					
Assets:					
Intangible fixed assets					
Tangible fixed assets	36	4		38	
Investment properties					
Financial derivatives					
Inventories	102	59		161	
Trade receivables	234	18		252	
Other receivables	1	-1			
Investment properties					
Financial derivatives					
Liabilities:					
Employee benefits liabilities	277	-30		247	
Provisions for employee benefits	197	26		223	
Other provisions and other liabilities	51	-14		37	
Financial derivatives					
Trade liabilities	3	2		5	
Loans, credits, other debt instruments	3	-3			
Other liabilities	98	-86		13	
Other:					
Unsettled tax losses		158		158	
Total	999	134		1,133	
As at 31/12/2012					
Assets:					
Intangible fixed assets					
Tangible fixed assets	47	-14		36	
Investment properties					
Financial derivatives					
Inventories	100	2		102	
Trade receivables	365	-131		234	
Other assets		1		1	
Investment properties					
Financial derivatives					
Liabilities:					
Employee benefits liabilities	131	147		277	
Provisions for employee benefits	152	45		197	

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	), unless otherwise

	Change:		nge:	
Temporary differences	As at period beginning	Result	other comprehensive income	At period end
Other provisions and liabilities	47	3		51
Trade liabilities	5	-2		3
Loans, credits, other debt instruments	6	-3		3
Other liabilities	35	64		98
Other:				
Unsettled tax losses				
Total	888	112		999

### Deferred income tax liabilities

Deferred income tax nabilities		Change:		
Temporary differences	As at period beginning	Result	other comprehensive income	At period end
As at 31/12/2013				
Assets:				
Intangible fixed assets	6,428	536		6,964
Tangible fixed assets	41	-23		18
Investment properties				
Financial derivatives				
Trade receivables	251	-218		33
Construction contracts				
Other assets				
Liabilities:				
Financial derivatives				
Trade liabilities				
Loans, credits, other debt instruments				
Other liabilities		2		
Total	6,720	297		7,017
As at 31/12/2012				
Assets:				
Intangible fixed assets	5,609	819		6,428
Tangible fixed assets	75	-34		41
Investment properties				
Financial derivatives				
Trade receivables	153	98		251
Construction contracts				
Other assets				
Liabilities:				
Financial derivatives				
Trade liabilities				
Loans, credits, other debt instruments				
Other liabilities				
Total	5,837	883		6,720

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 - 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thousands of Polish zlotys (kPLN), unless otherwise indicated		

#### 9. Inventories

The consolidated financial statements of the Group comprise the following inventories:

	31/12/2013	31/12/2012
Materials		
Semi-products and work in progress		
Finished goods		
Goods	11,477	10,744
Total carrying amount of the inventories	11,477	10,744

In 2013, the Group recognised in the operating activities of the consolidated statement of profit or loss the costs of inventories sold in the total amount of kPLN 106,562 (2012: kPLN 118,981),

The inventories Impairment charges made in 2013 in other operating costs of the consolidated statement of profit or loss amounted to kPLN 366 (2012: kPLN 33),

As at 31/12/2013, the inventories in the carrying amount of kPLN 11,607 (2012: kPLN 12,941 PLN) constituted collaterals for the Group's liabilities. Information about the collaterals for liabilities is presented in Note No. 7.4.

#### 10. Trade Receivables and Other Receivables

The trade receivables and other receivables recognised by the Group as part of the class of receivables and loans(cf. Note No. 7.2) are as follows:

Long-term receivables:

	31/12/2013	31/12/2012
Retained amounts (deposits) under building services contracts		
Deposits received under other titles	979	1,001
Other receivables		
Impairment of receivables (-)		
Long-term receivables	979	1,001

Short-term receivables:

	31/12/2013	31/12/2012
Financial assets (IAS 39):		
Trade receivables	48,646	52,274
Impairment of trade receivables (-)	-5,155	-4,589
Net trade receivables	43,491	47,685
Receivables from the sale of fixed assets		
Retained amounts (deposits) under building services contracts		
Deposits received under other titles		
Other receivables	502	355
Impairment of other financial receivables (-)	-289	-287
Net other financial receivables	213	68
Financial receivables	43,704	47,753
Non-financial assets (outside IAS 39):		
Other tax and other benefit receivables	350	4
Income tax receivables	121	258
Advances and prepayments		
Other non-financial receivables		
Impairment of non-financial receivables (-)		
Non-financial receivables	471	262
Total short-term receivables	44,175	48,016

The carrying amount of trade receivables is recognised by the Group as the reasonable approximation of their fair value (cf. Note No. 7.5).

The Group tested the receivables for impairment in accordance with its accounting principles (cf. item c) in the item "Drawing up basis and accounting rules"). The receivables impairment charges, which in 2013 were made in other operating costs of the consolidated statement of profit or loss amounted to:

with regard to short-term financial receivables kPLN - 679 (2012: kPLN 631),

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 - 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

The financial receivables impairment charges (i.e. trade receivables and other financial receivables):

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
As at period beginning	4,875	4,244
Loss expensed as cost in the period	679	631
Reversal of impairments carried as revenue in the period (-)	-38	
Provisions used (-)	-72	-1
At period end	5,444	4,875

A further credit risk analysis concerning the receivables, including the age analysis of past due receivables not subject to the impairment charge, is presented in Note No. 25.

#### 11. Cash and cash equivalents

	31/12/2013	31/12/2012
Cash at bank in PLN	283	8,932
Cash at bank in foreign currency		
Cash in hand	311	419
Short-term deposits		
Other		
Total cash and cash equivalents	593	9,352

For the purposes of this consolidated cash flow statement, the Group classifies cash in the manner as applied for the presentation in the statement of financial position.

## 12. Non-current assets held for sale and discontinued operation

There are no non-current assets held for sale and discontinued operations.

### 13. Shareholder's equity

## 13.1. Share capital

As at 31/12/2013, the share capital of the Parent Company amounted to kPLN 1,022. (2012: kPLN 1,136) and was divided into 5,110,847 shares (2012: 5,678,030) of the nominal value of PLN 0.20 each. All shares have been fully paid up.

All shares equally participate in the dividend distribution. The shares are divided into ordinary bearer shares, which entitle to one vote at the General Meeting of Shareholders, and preferential shares, where 1 preferential share entitle to two votes.

The change in the number of shares in the period covered by the financial statements results from the following transactions with the shareholders:

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Shares issued and fully paid up for:		
Number of shares at the period beginning Issue of shares in relation with the option exercise (share-based payment programme) Issue of shares	5,678,030	6,309 623
Redemption of shares (-)	-567,183	-631,593
Number of shares at the period end	5,110,847	5,678,030

As at the balance sheet date, no shares in the Company were held by the Parent Company itself or any of its subsidiary or associated companies.

## 13.2. Other capitals

	31/12/2013	31/12/2012
Share premium	24,863	24,863
Other Capitals	1,459	9,286
Retained profits	28,380	24,921
At period end	54,703	59,070

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

By virtue of Resolution No. 3/2012 of the Ordinary General Meeting of Shareholders of Tell S.A. 29 October 2012, the Company's Management Board was authorised to purchase treasury shares for redemption in accordance with the terms and conditions defined in the said resolution and the terms and conditions defined by the Management Board. The Management Board was authorised to define the remaining principles for the treasury share purchase. This authorisation concerns both ordinary bearer shares and registered shares. The authorization to purchase the shares was granted until 31 March 2013.

In the period from the adoption of the resolution on the purchase of treasury shares for redemption until 31 March 2013, the Company purchased 567.183 treasury shares at the price of PLN 14 per share.

The share redemption was effected upon the registration by the court of law of an amendment to the Articles of Association related to the share capital decrease, as appropriate, on 04 July 2013.

#### 14. Employee benefits

## 14.1. Costs of Employee Benefits

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Payroll costs	22,150	23,189
Social insurance	4,091	4,142
Costs of future befits (provisions for retirement benefits)	838	1,077
Total costs of employee benefits	27,078	28,408

#### 14.2. Employee benefit liabilities

The employee benefit liabilities recognised in the consolidated statement of financial position comprise:

The employee benefit liabilities recognise	ed in th <u>e consolidated statem</u>	ient of financial	position compr	ise.
	Short-term liabilities a	Short-term liabilities and provisions		abilities and sions
	31/12/2013	31/12/2012	31/12/2013	31/12/2012
Short-term employee benefits:				
Payroll liabilities	2,000	2,211		
Social insurance liabilities	1,126	1,237		
Provisions for accrued holidays	1,106	962		
Short-term employee benefits	4,231	4,410		
Other long-term employee benefits:				
Provisions for jubilee bonuses				
Provisions for retirement benefits			68	74
Other provisions				
Other long-term employee benefits				
Total employee benefit liabilities and provisions	4,231	4,410	68	74

The following items influenced changes in long-term employee benefits:

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

	Provision	Provisions for other long-term employee benefits		
	jubilee bonuses	retirement benefits	other	total
for the period from 01/01 to 31/12/2013				
As at period beginning		74		74
Changes recognised in the statement of profit or loss:				
Current and past service costs		-6		-6
Interest expense				
Actuarial profits (-) or losses (+)				
Changes without impact on the statement of profit or loss:				
Benefits paid out (-)				
Present value of provisions as at 31/12/2013		68		68
for the period from 01/01 to 31/12/2012				
As at period beginning		36		36
Changes recognised in the statement of profit or loss:				
Current and past service costs		41		41
Interest expense				
Actuarial profits (-) or losses (+)				
Changes without impact on the statement of profit or loss:				
Benefits paid out (-)		-3		-3
Present value of provisions as at 31/12/2012		74		74

## 15. Other provisions

The value of provisions recognised in the consolidated financial statements and changes thereto in particular periods have been as follows:

	Short-term provisions 31/12/2013 31/12/2012		Long-term pro	ovisions
			31/12/2013	31/12/2012
Provision for cases in court				
Provisions for loss on building services contracts				
Provision for restructuring costs				
Other provisions		96		
Total other provisions		96		

	Provisions for:				
	litigations in Court	loss on building services contracts	restructuring costs	other	total
for the period from 01/01 to 31/12/2013					
As at period beginning Provision increase carried as expense in the period Provision increase carried as income in the period (-) Utilisation of provisions (-) Increase by business combination Other changes (net exchange differences on conversion)				-96	98 -96
Provisions as at 31/12/2013				0	0
for the period from 01/01 to 31/12/2012			•		
As at period beginning				78	78
Provision increase carried as expense in the period Provision increase carried as income in the period (-)				96	96
Utilisation of provisions (-)				-78	-78

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	), unless otherwise

Provisions as at 31/12/2012		96	96
		• • • • • • • • • • • • • • • • • • • •	

#### 16. Trade liabilities and other liabilities

The trade liabilities and other liabilities (cf. also Note No. 7) are as follows:

Short-term liabilities:

	31/12/2013	31/12/2012
Financial liabilities (IAS 39):		
Trade liabilities	44,966	54,299
Liabilities under the purchase of fixed assets		
Other financial liabilities		
Financial Liabilities	44,966	54,299
Non-financial liabilities (outside IAS 39):		
Other tax and other benefit liabilities	1,782	1,927
Income tax liabilities	1,570	1,232
Advances and prepayments received for deliveries		
Liabilities under building services contracts		
Advances received for building services		
Other non-financial liabilities	333	274
Non-financial liabilities	3,686	3,433
Total short-term liabilities	48,652	57,732

The carrying amount of trade liabilities is recognised by the Group as the reasonable approximation of their fair value (cf. Note No. 7.5).

## 17. Accruals and prepayments

	Short-term accruals and prepayments		Short-term accruals and prepayments Long-term accruals a prepayments		
	31/12/2013	31/12/2012	31/12/2013	31/12/2012	
Assets - accruals and prepayments:					
Lease rents	129	136	129	235	
Other prepaid expenses	156	241			
Assets - total accruals and prepayments:	285	377	129	235	

## 18. Operating revenue and costs

## 18.1. Revenue from the sale of goods and services

	Note	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Revenue from the sale of telecommunications services		103,494	113,469
Sets and pre-paid refillments		19,908	22,812
Postpaid contract phones		130,726	146,261
Other revenue from the sale of goods and services		9,737	10,623
Total revenue from the sale of goods and services		263,865	293,165

The revenue from the sale is presented in the table below Item c hereof entitled "Accounting Policies" contains a description of different ways of recognition in the books of account of the Group companies of the subsidised sale of mobile phones by particular operators. Irrespective of this different way of mobile phone sale settlement by particular operators, the effects on such operations are neutral for the results of all Group companies.

If all Group companies settled the value of subsidised phones in the same way as Tell S.A, the Group's revenue would amount to in 2013 and 2012, respectively, kPLN 193,727 and kPLN 215,966. The costs of sale in 2013 and 2012 would be, respectively, kPLN 132,443 and kPLN 152,414.

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

# 18.2. Costs per type

	Note	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Amortisation and depreciation	4.5	1,744	1,754
Employee benefits	14	27,123	27,331
Consumption of materials and energy		2,316	2,620
Contracted services		109,687	124,620
Taxes and fees		221	225
Other costs by type		2,602	3,629
Total costs per type		143,693	160,179
Value of goods and materials sold		106,562	118,941
Change in products and work in progress (+/-)		-190	16
Cost of own work capitalised (-)			
Own cost of the sale, selling costs and administration costs		143,883	160,163

# 18.3. Other operating income

	Note	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Profit from the sale of non-financial fixed assets			
Measurement of investment properties at fair value			
Reversal of impairment of tangible fixed assets and intangible fixed assets			
Reversal of impairment of financial receivables		38	
Reversal of impairment of non-financial receivables			
Reversal of impairment of inventories	9	19	5
Write-back of unused provisions	14.15	96	12
Penalties and indemnities received		144	64
Subsidies received		114	118
Other revenue		230	312
Total other operating revenue		641	510

# 18.4. Other operating expense

	Note	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Loss on the sale of non-financial fixed assets		134	191
Measurement of investment properties at fair value			
Goodwill impairment			
Impairment of tangible fixed assets and intangible fixed assets			
Impairment of financial receivables	10	679	631
Impairment of non-financial receivables			
Impairment of inventories	9	366	28
Reversal of impairment of inventories (-)			
Set-up of provisions	14.15	884	938
Penalties and indemnities paid		42	73
Other costs		441	169
Total other operating costs		2,546	2,029

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

## 19. Financial income and expenses

## 19.1. Financial income

	Note	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Income from the interest on financial instruments not carried at fair value through profit or loss			
Cash and cash equivalents (deposits)	11	55	423
Loans and receivables	7.2,10	66	50
Held-to-maturity debt securities			
Income from the interest on financial instruments not carried at fair value through profit or loss		121	473
Gains on revaluation and realization of financial instruments carried at fair value through profit or loss:			
Trading derivatives			
Hedging derivatives			
Listed shares			
Debt securities			
Investment fund units			
Gains on revaluation and realization of financial instruments carried at fair value through profit or loss			
Exchange difference gains (losses) (+/-):			
Cash and cash equivalents			
Loans and receivables			
Financial liabilities measured at amortised cost			
Exchange difference gains (losses) (+/-)			
Gains on available-for-sale assets transferred from equity			
Dividends on available-for-sale financial assets			
Reversal of impairment of receivables and loans			
Reversal of impairment of investments held to maturity			
Interest on impaired financial assets			
Other financial income		26	17
Total financial income		147	490

## 19.2. Financial costs

	Note	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Interest costs concerning financial instruments not carried at fair value through profit or loss			
Financial lease liabilities			
Credit facilities in the credit account and overdraft facilities	7.3	518	576
Loans			
Debt securities			
Trade liabilities and other liabilities		3	
Interest costs concerning financial instrument not carried at fair value through profit or loss		521	576
Losses on revaluation and realization of financial instruments carried at fair value through profit or loss:			
Trading derivatives			
Hedging derivatives			
Listed shares			
Debt securities			
Investment fund units			
Losses on revaluation and realization of financial instruments carried at fair value through profit or loss			
Exchange difference (gains) losses (-/+):			

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 - 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thousands of Polish zlotys (kPLN), unless otherwise indicated		

	Note	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Cash and cash equivalents			
Loans and receivables			
Financial liabilities measured at amortised cost		2	
Exchange difference (gains) losses (-/+)		2	
Losses on available-for-sale assets transferred from equity			
Impairment of receivables and loans			
Impairment of held-to-maturity			
investments			
Impairment of available-for-sale financial			
assets			
Other financial costs		238	333
Total financial costs		761	909

Impairment of receivables concerning the operating activity recognised by the Group as other operating expenses (cf. Note No. 18).

## 20. Income Tax

	Note	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Current tax:			
Settlement of tax for the reporting period		2,008	2,191
Adjustment of tax for previous periods			
Current tax		2,008	2,191
Deferred income tax:			
Temporary difference occurrence and reversal	8	163	615
Settlement of unrealised tax losses		159	
Deferred income tax		322	615
Total income tax		2,330	2,806

Reconciliation of the income tax calculated in accordance with the 19 % rate on the result before tax as disclosed in the consolidated statement of profit or loss is as follows:

·	Note	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Pre-tax result		10,901	12,122
Tax rate applied by the Parent Company		19%	19%
Income tax as per the domestic tax rate in the country f the Parent Company		2,008	1,868
Reconciliation of the income tax due to:			
Application of different tax rates in Group companies (+/-)			
Non-taxable revenues (-)		-344	-1,916
Permanently non-tax deductible costs (+)		923	2,242
Utilisation of previously non-recognised tax losses (-)		-4,219	-4,580
Unrecognised deferred tax asset concerning deductible temporary differences (+)	8	2,476	1,988
Unrecognised deferred tax asset concerning tax losses (+)			
Adjustment of tax for previous periods (+/-)			-24
Income Tax		2,008	1,868
Average tax rate applied		18%	15%

## 21. Earnings per share and dividends paid

## 21.1. Earnings per share

The earnings per share are calculated in accordance with the formula: net profit attributable to the Parent Company's shareholders divided by average weighted number of ordinary shares in the given period.

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

In order to calculate both the basic and the diluted earnings (losses) per share, the Group uses in the numerator the net profit (loss) attributable to the shareholders of the parent company, i.e. there is no diluting effect that would influence the amount of profit (loss).

The calculation of the basic and diluted earnings (losses) per share together with the reconciliation of the average weighted diluted number of shares is presented below.

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Number of shares inserted in the denominator of the formula		
Average weighted number of ordinary shares	5,396,769	6,242,322
Dilution effect of options convertible into shares		
Average weighted diluted number of ordinary shares	5,396,769	6,242,322
Continued activities		
Net profit (loss) on continued activities in PLN	8,570,531.90	9,316,059.61
Basic profit (loss) per share (PLN)	1.59	1.49
Diluted profit (loss) per share (PLN)	1.59	1.49
Discontinued operations		
Net profit (loss) on discontinued operations		
Basic profit (loss) per share (PLN)		
Diluted profit (loss) per share (PLN)		
Continued and discontinued operations		
Net profit (loss)	8,570,531.90	9,316,059.61
Basic profit (loss) per share (PLN)	1.59	1.49
Diluted profit (loss) per share (PLN)	1.59	1.49

## 21.2. Dividends

The Parent Company did not pay dividends for 2013. The General Meeting of Shareholders held on 27 September 2013 adopted resolution No. 3/2013 concerning the distribution of net profit for PLN 9,963,311.17 and decided to allocate the net profit to:

- the payment of dividend in an amount of PLN 1 per one share in the Company,
- the supplementary capital in an amount remaining after the payment of the dividend.

The dividend day was determined to be 07 October 2013, and the dividend payment date - 21 October 2013. In total, the amount of PLN 5,110,847.00 was paid out as dividend and PLN 4,852,464.17 was allocated to the supplementary capital.

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

#### 22. Cash flows

In order to determine the cash flow from operating activities, the following adjustments of the pre-tax profit (loss) were made:

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Adjustments:		
Depreciation of tangible fixed assets	1,433	1,516
Amortisation of intangible fixed	311	238
Change in the fair value of investment properties		
Profit (loss) on financial assets (liabilities) carried at fair value through profit or loss Cash flow hedging instruments transferred from equity		
Impairment loss on financial assets		
Profit (loss) on the sale of non-financial fixed assets	137	219
Profit (loss) on the sale of financial assets (other than derivatives)		
Exchange difference gains/losses		
Interest expense	622	676
Interest and dividend income	-36	-309
Cost of share-based payments (incentive programmes)		
Share in the profit (loss) of associate companies		
Other adjustments		
Total adjustments	2,467	2,340
Change in inventories		
Change in receivables	137	180
Change in liabilities	339	49
Change in provisions and prepayments		
Change in building contracts		
Changes in working capital	476	229

## 23. Transactions with related parties

The parties related to the Group comprise key management personnel and subsidiary companies excluded from consolidation.

Unsettled balances of receivables and liabilities are usually settled in cash. Information on contingent liabilities concerning related parties is presented in Note No. 24.

## 23.1. Transactions with key management personnel

According to the Group interpretation, the key management personnel includes members of the management boards of the Parent Company and subsidiaries. The remuneration of key personnel in the period covered by the consolidated financial statements amounted to:

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Benefits for the management personnel		
Short-term employee benefits	2,026	1,917
Work termination benefits		
Share-based payments		
Other benefits		
Total benefits	2,026	1,917

Detailed information about the remuneration of the Management Board of the Parent Company is presented in Note No. 29.

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

The Group did not grant any loans to the key management personnel in the period covered by these consolidated financial statements.

23.2. Transactions with associated companies, unconsolidated subsidiaries and other related parties

In the period covered by these consolidated financial statements, the following revenue from the sales and receivables from associate, subsidiary and other parties were recognised:

Revenue from operating activities

from 01/01 to 31/12/2013 from 01/01 to 31/12/2012

Sales to:

A subsidiary
An associate
Other related parties

625

	Recei	Receivables		
	31/12/2013	31/12/2012		
Sales to:				
A subsidiary	0	28		
An associate				
Other related parties				
Total	0	28		

There were no impairment charges on receivables from related parties, therefore no costs on this account were recognised in the consolidated statement of profit or loss.

In the period covered by these consolidated financial statements, the following purchases and liabilities towards associate, subsidiary and other parties were recognised:

	Purchase (costs, assets)		
	from 01/01 to 31/12/2013 from 01/01 to 31/12/201		
Purchase from:			
A subsidiary	625	550	
An associate			
Other related parties			
Total	625	550	

	Liabilities			
	<b>31/12/2013</b> 31/12/2012			
Purchase from:				
A subsidiary	0	28		
An associate				
Other related parties				
Total	0	28		

In 2013, the Group granted to unconsolidated subsidiaries loans in the amount of kPLN 11,230 (2012: kPLN 3,500 ), The balance of loans granted to subsidiary companies as at 31/12/2013 amounted to kPLN 6,582 (31/12/2012: kPLN 7,482 ),

The loans are short-term and shall be repaid by 30 June 2014.

Total

550

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 - 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

## 24. Contingent assets and liabilities

The value of contingent liabilities as at the end of particular periods (including provisions concerning related parties) is as follows:

	31/12/2013	31/12/2012
To associated parties:		
Liability payment guarantee		
Guarantees originated		
Guarantees originated in relation with the building services contracts		
Disputed cases and cases in court		
Other Contingent Liabilities		
Total associates		
To subsidiary companies not subject to consolidation and other related parties:		
Liability payment guarantee		
Guarantees originated		
Guarantees originated in relation with the building services contracts		
Disputed cases and cases in court		
Other Contingent Liabilities		
Total subsidiary companies excluded from consolidation and other related parties		
To other parties:		
Liability payment guarantee	34,105	33,425
Guarantees originated		
Guarantees originated in relation with the building services contracts		
Disputed cases and cases in court		
Disputed cases and cases in court related to the IRS		
Other Contingent Liabilities		
Total other parties	34,105	33,425
Total contingent liabilities	34,105	33,425

## 25. Risk relating to the financial instruments

The Group is exposed to numerous risks related to the financial instruments. The Group's financial assets and liabilities as broken down into categories are presented in Note No. 7.1. Risk to which the Group is exposed include:

- market risk, comprising the currency risk and the interest rate risk,
- credit risk and
- liquidity risk.

The Group's financial risk management is coordinated by the Parent Company in close cooperation with the Management Boards and financial directors of subsidiaries. In the risk management process, the following objectives are of the highest importance:

- hedging of short-term and mid-term cash flows,
- stabilisation of the Group's financial result fluctuations,
- performance of the financial forecasts assumed by the fulfilment of budgetary assumptions,
- achievement of the rate of return on long-term investments and obtaining optimal sources of finance for the investing activities.

The Group does not contract transactions at financial markets for speculative purposes. From the economic side, the transactions effected are to hedge against defined risks.

Below are presented the most important risk the Group is exposed to.

## 25.1. Market risk

## Currency risk sensitivity analysis

Most Group's transactions are effected in PLN.

#### Interest rate risk sensitivity analysis

The interest rate risk management concentrates on minimising the interest flow fluctuations in variable interest rate financial assets and liabilities. The Group is exposed to the interest rate risk in relation with the following categories of financial assets and liabilities:

credits,

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 - 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

#### loans.

The characteristics of the above instruments, including the variable and fixed interest rates, is presented in Notes No. 7.2 and 7.3.

Below is presented the sensitivity analysis of the financial result and other comprehensive income with regard to the potential fluctuations of the interest rate up and down by 1%. The calculation was made on the basis of a shift in the average interest rate in the period by (+/-) 1% and with reference to those financial assets and liabilities that are sensitive to interest rate changes, i.e. those with a variable interest rate.

	Rate	Impact on the	inancial result:	Impact of comprehens	
	fluctuations	31/12/2013	31/12/2012	31/12/2013	31/12/2012
Interest rate rise	1%	62	57	62	57
Interest rate fall	-1%	-62	-57	-62	-57

#### 25.2. Credit risk

The Group's maximum exposure to credit risk is defined by the carrying amount of the following financial assets:

	Note	31/12/2013	31/12/2012
Loans	7.2	6	268
Trade receivables and other financial receivables	10	44,682	48,686
Remaining classes of other financial assets			
Cash and cash equivalents	11	593	9,352
Contingent liabilities under collaterals and sureties granted.	24	34,105	33,425
Total exposure to credit risk		79,386	91,731

The Group monitors on an on-going basis the client's past due amounts as well as creditor's payments, analysing the credit risk on an individual basis and within particular classes of assets as defined by particular credit risk types (e.g. resulting from the business segment, region or structure of clients). Additionally, as part of the credit risk management, the Group enters into transactions with contractor of confirmed reliability.

In the assessment of the Parent Company's Management Board, the above financial assets which are not past due nor impaired as at the particular balance sheet days should be deemed good credit quality assets. Therefore, the Group did not establish any securities or any additional elements improving the crediting conditions.

With regard to trade receivables, the Group is not exposed to credit risk in relation with a single significant contractor or contractors of similar properties. Based in historical past due tendencies, the not impaired past due receivables do not display any considerable quality deterioration - most of them are within the period of one month and there are no concerns as to their collection.

The credit risk concerning cash and cash equivalents, market securities and derivatives is considered insignificant due to the high reliability of entities being parties to the transactions, i.e. mainly banks.

The impairment charges concerning the financial assets exposed to credit risk are described in detail in Notes No. 7.2 and 10.

## 25.3. Liquidity risk

The Group is exposed to the liquidity risk, i.e. the loss of capacity to settle its financial obligations on time. The Group manages the liquidity risk by monitoring the payment terms and the demand for cash related to short-term payment servicing (current transactions monitored on a weekly basis) and the long-term demand for cash based on the cash flow forecasts updated on a monthly basis. The demand for cash is compared to the available sources of financing (including in particular by the assessment of capacity to obtain financing in the form of loans) and is confronted with investments of freely available funds.

As at the balance sheet date, the Group's financial liabilities other than derivatives were within the following maturity ranges:

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

		Short	-term:		Long-term:		Flows before
	Note	up to 6 months	6 to 12 months	1 to 3 years	3 to 5 years	above 5 years	discounting
As at 31/12/2013							
Loan facilities	7.3	1,283	570	460			2,313
Overdraft facilities	7.3	4,817					4,817
Loans							
Debt securities							
Financial lease							
Trade liabilities and other financial liabilities	16	44,966					44,966
Exposure to liquidity risk total		51,066	570	460			52,096
As at 31/12/2012							
Loan facilities	7.3	1,425	1,425	2,339			5,190
Overdraft facilities	7.3	522					522
Loans							
Debt securities							
Financial lease							
Trade liabilities and other financial liabilities	16	54,299					54,599
Exposure to liquidity risk total		56,769	1,425	2,339			60,311

The table shows the contractual value of liabilities, without taking into consideration the discount related to the measurement of liabilities at amortised cost, therefore the values presented may be different from the values in the consolidated statement of financial position.

As at particular balance sheet days, the Group also had free overdraft facilities in the following amounts:

	31/12/2013	31/12/2012
Overdraft facilities granted	13,000	13,000
Overdraft facilities used	4,817	522
Overdraft facilities available	8,183	12,478

### 26. Capital Management

The Group manages the equity in order to ensure the Group's going concern and to ensure the rate of return as expected by shareholders and other entities interested in the financial standing of the Group.

The Group monitors the capital level on the basis of carrying amount of equity as increased by subordinated loans from the shareholder. On the basis of such defined capital amount, the Group calculates the equity to total sources of finance ratio. The Group assumes the maintenance of this ratio at the level not lower than 0.5.

Additionally, in order to monitor the debt service capacity, the Group calculates the ratio of debt (i.e. lease liabilities, loans, credits and other debt instruments) to EBITDA (earnings before interest, taxes, depreciation and amortisation). The Group assumes the maintenance of this debt to EBITDA ratio at the level not lower than 3.0.

The above-mentioned objectives of the Group are consistent with the requirements imposed by loan agreements as presented in detail in Note No. 7.4.

Neither the Group and the Parent Company are subject to external capital requirements.

In the period covered by the consolidated financial statements, the above-mentioned ratios were at the following levels:

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 - 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

	31/12/2013	31/12/2012
Capital:		
Shareholder's equity	55,725	60,206
Subordinated loans received from the shareholder		
Capital from the valuation of flow hedging instruments (-)		
Share	55,725	60,206
Total sources of finance:		
Shareholder's equity	55,725	60,206
Loans, credits, other debt instruments	7,130	5,712
Financial lease		
Total sources of finance	62,855	65,918
Total capital to sources of finance ratio	0.89	0.91
EBITDA		
Operating profit (loss)	11,515	12,541
Amortisation and depreciation	1,744	1,754
EBITDA	13,258	14,295
Debt:		
Loans, credits, other debt instruments	7,130	5,712
Financial lease		
Debt	7,130	5,712
Debt to EBITDA ratio	0.54	0.40

In all the periods, the ratios and indicators were at the levels as assumed by the Group.

#### 27. Events after the Balance Sheet Date

After 31/12/2013, there were no events that required disclosure in the consolidated financial statements for 2013.

## 28. Other information

## 28.1. Selected financial data converted into EUR

In the periods covered by these financial statements, the following average exchange rates of PLN and EUR published by the National Bank of Poland were used:

- the exchange rate in force on the last day of the reporting period: 31/12/2013 4.1472 PLN/EUR, 31/12/2012 4.0882 PLN/EUR.
- the average exchange rate in the period, calculated as an arithmetical average of exchange rated in force on the last day of each month in the given period: 01/01-31/12/2013 4.2110 PLN/EUR, 01/01-31/12/2012 4.1744 PLN/EUR.

The highest and the lowest exchange rate in force in each period were as follows: 01/01-31/12/2013 4.3292/4.1419 PLN/EUR, 01/01-31/12/2012 4.3889/4.0882 PLN/EUR.

The basic items of the consolidated statement of financial position, consolidated statement of profit or loss and consolidated cash flow statements as converted into EUR are presented in the table:

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012	
	in k	PLN	in k	EUR	
Statement of profit or loss					
Sale revenues	263,865	293,165	62,661	70,229	
Operating profit (loss)	11,515	12,541	2,734	3,004	
Profit (loss) before taxation	10,901	12,122	2,589	2,904	
Net profit (loss)	8,571	9,316	2,035	2,232	
Net profit (loss) - share of the shareholders of the Parent Company	8,571	9,316	2,035	2,232	
Earnings per share (PLN)	1.59	1.49	0.38	0.36	
Diluted earnings per share (PLN)	1.59	1.49	0.38	0.36	
Average exchange rate PLN / EUR in the period	Х	Х	4.2110	4.1744	

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

Cash flow statement				
Net cash flow from operating activity	5,168	8,336	1,227	1,997
Net cash flow from investment activity	-1,671	-1,455	-397	-349
Net cash flow from financial activity	-12,255	-9,504	-2,910	-2,277
Change in cash and cash equivalents	-8,758	-2,623	-2,080	-628
Average exchange rate PLN / EUR in the period	Х	Х	4.2110	4.1744

	31/12/2013	31/12/2012	31/12/2013	31/12/2012
Statement of financial position	in k	PLN	in k	EUR
Assets	122,823	134,950	29,616	33,010
Long-term liabilities	7,545	9,133	1,819	2,234
Short-term liabilities	59,553	65,611	14,360	16,049
Shareholder's equity	55,725	60,206	13,437	14,727
Total equity -share of the parent company shareholders	55,725	60,206	13,437	14,727
PLN / EUR exchange rate at period end	Х	X	4.1472	4.0882

## 28.2. Ownership structure of the share capital

	Number of shares	Number of votes	Par Value of Shares	% of votes
As at 31/12/2013				
Neo Fund 1 Sp. z o.o.*	1,157,970	2,315,940	231,594	35.67%
V Group S.A.	529,093	529,093	105,819	8.15%
Waldemar Ziomek	453,648	613,256	90,730	9.45%
AVIVA Investors FIO** AVIVA Investors SFIO	657,572	657,672	131,534	10.13%
Quercus Parasolowy SFIO Quercus Absolute Return FIZ	877,179	877,179	175,436	13.51%
Total	3,675,562	4,993,140	735,112	76.91%
As at 31/12/2012				
BBI Capital NFI S.A.	1,286,632	2,573,264	257	35.68%
Havo Sp. z o.o.	675,000	675,000	135	9.36%
Rafał Stempniewicz	257,854	415,336	52	5.76%
AVIVA Investors FIO AVIVA Investors SFIO	657,672	657,672	132	9.12%
Quercus Parasolowy SFIO Quercus Absolute Return FIZ	893,461	893,461	179	12.39%
Total	3,765,393	5,209,507	753	72.30%

<sup>\*</sup>Shares acquired directly by Neo Investment Spółka Akcyjna in consequence of the performance of the agreement on the purchase of 100% of shares in Family Fund 3 Sp. z o.o. (currently Neo Fund 1 sp. z o.o.)
\*\* Number of shares held by Funds represented at the Ordinary General Meeting of Shareholders on 28/04/2011.

## 28.3. Remuneration of the members of the Management Board of the Parent Company

The total value of remuneration and other benefits received by members of the Management Board of the Parent Company was as follows:

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 - 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

	In the Co	In the Company:		In subsidiaries and associates:	
	Remuneration	Other benefits	Remuneration	Other benefits	Total
Period from 01/01 to 31/12/2013		Į.	I	Į.	
Rafał Stempniewicz	728				728
Stanisław Górski	331				331
Robert Krasowski	509				509
Total	1,568				1,568
Period from 01/01 to 31/12/2012		•	•		
Rafał Stempniewicz	661				661
Stanisław Górski	319				319
Robert Krasowski	447				447
Total	1,428				1,428

## 28.4. Remuneration of the entity authorised to audit financial statements

The auditor in charge of auditing and reviewing the financial statements of the Group is Grant Thornton Frąckowiak.

The auditor's remuneration as broken down into details amounted to:

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Audit of annual financial statements	65	73
Review of financial statements	45	51
Tax advisory	30	78
Other services		
Total	140	202

## 28.5. Employment

The average employment in the Group as broken down into particular professional groups as well as the employee rotation were as follows:

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
White collar	606	598
Blue collar	4	6
Total	610	604

	from 01/01 to 31/12/2013	from 01/01 to 31/12/2012
Number of employees hired	218	223
Number of employees dismissed (-)	-232	-244
Total	-14	-21

Name of the group:	Tell S.A. Group		
Period covered by the financial statements:	01/01/2013 – 31/12/2013	Reporting currency:	Polish zloty (PLN)
Rounding up/down level:	all values are expressed in thou indicated	sands of Polish zlotys (kPLN	l), unless otherwise

## 29. Approval for publication

The consolidated financial statements made for the year ended on 31 December 2013 (including comparable data) have been approved for publication by the Company's Management Board on 17 March 2014.

Signatures of all Management Board Members

Date	Name and surname	Position	Signature
17 March 2014	Rafał Stempniewicz	President of the Management Board	
17 March 2014	Stanisław Górski	Member of the Management Board	
17 March 2014	Robert Krasowski	Member of the Management Board	

Signature of the person responsible for the preparation of the consolidated financial statements

Date	Name and surname	Position	Signature
17 March 2014	Jolanta Stachowiak	Chief Accountant	